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## How prior experience and task presentation modulate innovation in 6-year-old-children



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### ABSTRACT

Low innovation rates have been found with children until 6–8 years of age in tasks that required them to make a tool. Little is known about how prior experience and task presentation influence innovation rates. In the current study, we investigated these aspects in the floating peanut task (FPT), which required children to pour water into a vertical tube to retrieve a peanut. In three experiments, we varied the amount of plants that 6-year-olds ( $N = 256$ ) watered prior to the task (zero, one, or five plants), who watered the plants (child or experimenter), and the distance and salience of the water source. We expected that prior experience with the water would modulate task performance by either boosting innovation rates (facilitation effect) or reducing them given that children would possibly learn that the water was for watering plants (functional fixedness effect). Our results indicate robustly low innovation rates in 6-year-olds. However, children's performance improved to some extent with increased salience of the water source as well as with an experimenter-given hint. Due to the low innovation rates in this age group, we investigated whether watering plants prior to the FPT would influence innovation rates in 7- and 8-year-olds ( $N = 33$ ), for which we did not find evidence. We conclude that 6-year-olds struggle with innovation but that they are more likely to innovate if crucial aspects of the task are made more salient. Thus, although 6-year-olds can innovate, they require more physical and social scaffolding than older children and adults.

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## Introduction

Problem solving is defined as a process in which individuals evaluate and select appropriate actions to overcome obstacles to fulfill a desired goal (e.g., [Deloache, Miller, & Pierroutsakos, 1998](#)). Prior experience with parts of the problem may have positive or negative effects. For example, experts restructure problems faster than novices (e.g., in chess: [Reingold, Charness, Schultetus, & Stampe, 2001](#); [Sheridan & Reingold, 2014](#)). Nonetheless, people often experience difficulties in coming up with novel solutions for familiar problems, and they struggle when using familiar objects in unfamiliar functional ways (mental set and functional fixedness effect; e.g., [Bilalić, McLeod, & Gobet, 2008b](#); [Duncker, 1945](#)). A subset of problems may be described as innovation tasks that require a creative solution, for example, to manufacture a tool that you have never made or even used before (e.g., [Beck, Apperly, Chappell, Guthrie, & Cutting, 2011](#)). Such problems cannot be solved by analytical reasoning alone but rather require a creative process because the precise path from the starting point to the target state is unspecified (sometimes referred to as “ill-structured problems”; e.g., [Cutting, Apperly, Chappell, & Beck, 2014](#); [Jonassen, 1997](#)).

Recently, Beck and colleagues published a series of studies that required children to make a hook out of a straight pipe cleaner wire to retrieve a bucket with a sticker located at the bottom of a vertical tube (e.g., [Beck et al., 2011](#); [Chappell, Cutting, Apperly, & Beck, 2013](#); [Cutting et al., 2014](#); see also [Weir, Chappell, & Kacelnik, 2002](#)). Children performed rather poorly in the hook task but showed consistent improvement with age, with 6-year-olds showing an innovation rate of about 40% and 8-year-olds reaching about 60% ([Beck et al., 2011](#); see also [Chappell et al., 2013](#)). Children aged 4–7 years preferentially selected the bent pipe cleaner when choosing between a straight pipe cleaner and a bent one, indicating at least an understanding of the tool affordances ([Beck et al., 2011](#)). Even telling 4- to 7-year-olds to produce something out of the given materials or encouraging them to try something did not improve their performance ([Chappell et al., 2013](#); [Cutting, Apperly, & Beck, 2011](#)). This suggests that children’s failure was not caused by fear to bend the pipe cleaner or by perseverance with one solution strategy. Interestingly, another study showed that success rates were comparable between 3- to 5-year-old South African Bushmen and Western children, indicating that this finding is robust across cultures ([Nielsen, Tomaselli, Mushin, & Whiten, 2014](#); see also [Neldner, Mushin, & Nielsen, 2017](#)).

Similar age-dependent innovation rates have been found with the floating peanut task (FPT; [Hanus, Mendes, Tennie, & Call, 2011](#); [Mendes, Hanus, & Call, 2007](#)). This task requires participants to pour water into a vertical tube to obtain a peanut resting on the bottom of the tube and was invented to study nonhuman great apes’ problem-solving ([Hanus et al., 2011](#); [Mendes et al., 2007](#); [Tennie, Call, & Tomasello, 2010](#)). Whereas children used a pitcher, bottle, or cup to transport and pour the water into the tube in previous studies ([Hanus et al., 2011](#); [Nielsen, 2013](#)), great apes transported the water in their mouths and spat it into the tube ([Hanus et al., 2011](#); [Mendes et al., 2007](#); [Tennie et al., 2010](#)). [Hanus et al. \(2011\)](#) presented 4-, 6-, and 8-year-old children with the FPT with either a dry or wet (i.e., quarter-filled) tube. The probability of solving the task steadily increased as a function of age and the tube condition (dry/wet), reaching an innovation rate of about 50% in 6-year-olds and 75% in 8-year-olds with the wet tube. When [Nielsen \(2013\)](#) tested the FPT with 4-year-olds, he found comparable results, with nearly none of the children solving the task spontaneously. The hook task and the FPT both require using a familiar object or a liquid in a novel way, and consequently they represent cases of complex behavioral innovation. The hook task further requires tool manufacture (making a hook), something that is not required in the FPT. On the other hand, the solution in the FPT involved an additional action planning step given that it was solely the water source (drinker), not the water itself, that was visually available for the participants while facing the problem.

Prior experience with parts of the problem, such as a tool or a specific manipulation, can influence task performance in various kinds of problems (e.g., [Birch & Rabinowitz, 1951](#); [Flavell, Cooper, & Loiselle, 1958](#); [Yonge, 1966](#)), and although some prior experience may lead to a fixation effect, too much experience can cause a reversed pattern. For example, experts in a given field might flexibly choose from different solution strategies because of their great experience (e.g., [Bilalić, McLeod, &](#)

Gobet, 2008a; Flavell et al., 1958; Star & Seifert, 2006). Previous studies suggest that the functional fixedness effect (Duncker, 1945), which entails a fixation on the function of an object, seems to develop at around 6 years of age (e.g., Defeyter & German, 2003; German & Defeyter, 2000). German and Defeyter (2000) presented 5- to 7-year-old children with a task that required them to use a box that contained several objects in a novel functional way, namely as a support for stacking cuboids. Only 6- and 7-year-olds exhibited a functional fixedness effect, whereas 5-year-olds did not (German & Defeyter, 2000). Cutting et al. (2011) presented 4- to 7-year-olds with two tasks, counterbalanced for order across participants. Whereas the hook task required them to bend a pipe cleaner to produce a hook, the unbending task required them to unbend a U-shaped pipe cleaner into a straight wire to poke out a ball from a tube (Cutting et al., 2011). Only few children solved both tasks, and success in the first task did not predict success in the second task. This study suggests that prior experience with bending or unbending the tool neither facilitated nor hindered children's ability to produce the respective contrasting solution. Chappell et al. (2013) gave 4- to 7-year-olds the opportunity to explore the materials prior to the hook task to ensure that they had experienced the objects' features. Prior exposure did not have an effect on children's performance, indicating no facilitation effect of prior experience with parts of the problem (Chappell et al., 2013). However, a combination of pieces of information seemed to help children in another study. When Cutting et al. (2014) let 5- and 6-year-olds explore the materials prior to the test and showed them a template hook, innovation rates increased substantially. Interestingly, this effect was not significant for 4- and 5-year-olds and not for the older children when they only explored the materials but did not see the target tool. Hanus et al. (2011) asked 4- to 8-year-olds to water plants prior to the FPT to familiarize them with the water. This prior experience may have potentially influenced children's performance in the task, although its direction is unclear. On the one hand, drawing children's attention to the water could have facilitated the solution. On the other hand, watering plants prior to the task might have blocked the idea of using the water in a different functional context, that is, showing a functional fixedness effect.

One aspect that has received little attention regarding functional fixedness is the role of self-experience versus other-experience. In other words, is it necessary for an individual to experience the function herself or himself, or is it enough to observe the function being used by another person? From the teleological-intentional perspective, one would expect that observing the function is enough to establish the idea of what the object is *for*, and indeed some findings suggest that this is the case in children as young as 2½ years (e.g., Casler & Kelemen, 2005; Defeyter, Hearing, & German, 2009; German & Johnson, 2002; Hernik & Csibra, 2009). Whereas previous studies explored whether children assign functions to objects after observing another individual using them, here we focused on whether observing the function would also induce a functional fixedness effect. The FPT seemed like a good task for studying this effect because it has the right level of difficulty that allowed for a two-sided hypothesis.

In general, prior experience with a tool can be gained individually or socially and may be linked to ostensive cues. For example, young children take an actor's intention into account in a task context, which may facilitate problem solving thereafter (Carpenter, Call, & Tomasello, 2002; Carr, Kendal, & Flynn, 2015; Huang, 2013). Interestingly, children mainly copy actions that have the desired outcome (Want & Harris, 2001) even though overimitation (i.e., copying nonefficient actions) is a quite robust phenomenon among younger children (Király, Csibra, & Gergely, 2013). Moreover, it seems that children's innovative abilities are potentially tempered by a bias toward social learning (Csibra & Gergely, 2009; Király et al., 2013), which may explain, at least in part, the relatively low innovation rates found in problem-solving tasks (Beck et al., 2011; Cutting et al., 2011; Hanus et al., 2011; Nielsen, 2013). Thus, it is important for children to differentiate between relevant and irrelevant prior experience gained through their own actions or through observation (Williamson, Meltzoff, & Markman, 2008; Yu & Kushnir, 2014).

In the current study, therefore, we explored the effect of watering plants prior to being confronted with the FPT in 6-year-old children and whether it mattered how children experienced this, namely whether they watered the plants themselves or they watched an experimenter doing so. We chose 6-year-olds because they performed at an intermediate level in the FPT in a previous study, allowing us to entertain a two-sided hypothesis (Hanus et al., 2011). Moreover, the functional fixedness effect

seems to develop at around 6 years of age (Defeyter & German, 2003; German & Defeyter, 2000). We implemented the FPT in a game in order to induce a positive mood and to decrease social pressure because positive affect seems to facilitate solutions in creative problems (e.g., Lin, Tsai, Lin, & Chen, 2014).

In Experiment 1 ( $N = 96$ ), we investigated the effect of watering plants prior to the FPT (five, one, or zero plants) and the impact of whether 6-year-old children watered the plants themselves or whether they observed the experimenter doing so (self-experience vs. other-experience). We hypothesized that watering more plants would either have a positive (i.e., facilitating) effect or a negative (i.e., functionally fixating) effect on innovation rates that would be more profound when the experienced with the water had been gained by children themselves. In Experiment 2 ( $N = 64$ ), we focused on the influence of the distance to the water (close or far) and the condition of the tube (dry or wet, i.e., quarter-filled with water). We hypothesized that innovation rates would increase with water being close and that this effect would be even more pronounced when the tube already contained water. In Experiment 3 ( $N = 96$ ), we examined the same variables as in Experiment 1 but increased the salience of the water source (bucket close to the tube and transparent). We were again interested in whether watering plants prior to the FPT and the type of experience would have an impact on innovation rates. In Experiment 4 ( $N = 33$ ), we focused on 7- and 8-year-old children to assess age changes in performance of some selected conditions of the previous experiments. Half of them got an extensive watering experience (five times), whereas the other half did not use the water at all prior to the task. We hypothesized again that watering plants could have either a positive or detrimental effect on innovation rates.

## Experiment 1

### Method

#### Participants

Participants were 96 6-year-old children (48 girls; mean age = 6.2 years, range = 6.0–6.5). For each of the six conditions, we tested 16 children including the same number of girls and boys. Children were recruited from a database of children in kindergartens in a mid-sized German city, and some of them had already participated in studies on cognitive development. The socioeconomic background of the children was diverse, and the parents of participants had given their informed consent for the study. The study was conducted in a quiet room provided by the kindergartens. In addition, we tested 9 children who were dropped from the study because they reported having encountered the task before (e.g., in a teaching context,  $n = 3$ ), because another child had told them the solution ( $n = 2$ ), or because they did not touch the setup ( $n = 4$ ).

#### Materials

Two tables (59 cm [length]  $\times$  30 cm [width]  $\times$  50 cm [height]) were placed next to each other. On one table, there was a Plexiglas tube (26 cm [length]  $\times$  5 cm [width]) attached to a piece of wood, a gray tube (8 cm [length]  $\times$  6 cm [width] with a diameter of 4 cm), a preserving jar ( $\sim$ 7 cm [height] with a diameter of 7 cm), and a wooden pirate ship (19.5 cm [length]  $\times$  5.5 cm [width]  $\times$  22.5 cm [height]). A blue ball made of foam (diameter of 2.5 cm) was put inside the vertical tube, a corresponding red ball was put inside the gray horizontal tube, and a yellow ball was put inside the jar. The table was covered with a white sheet before the children entered. On the other table, either five plants, one plant, or no plants at all were placed in a row (*Spathiphyllum*,  $\sim$ 22 cm high). A round yellow mat was positioned next to the table on the floor ( $\sim$ 89 cm distance to tube). Depending on the condition, a yellow 5-L bucket (22.5 cm high with a diameter of 22 cm) was already standing on the yellow mat (one and five plants conditions) or placed at the entrance of the room (zero plants condition). The bucket was filled with water (4 cm high), on which a blue cup (5.5 cm high with a diameter of 6.2 cm) was floating. In previous studies, some great apes stopped pouring water into the tube even though they could not yet reach the peanut (Hanus et al., 2011). Thus, we used a bucket and a cup as water source to investigate whether children would always pour several times to fill the tube given that apes



Fig. 1. Setup of Experiment 1 (the five plants condition is shown here).

sometimes stopped after a few spits (Hanus et al., 2011; Tennie et al., 2010). Moreover, we implemented the FPT in a game of collecting three balls to create a positive mood and enhance children's creativity because positive affect seems to help finding solutions in creative problems (e.g., Lin et al., 2014). When children failed the task, they were presented with an additional task consisting of a wooden box from which they could easily retrieve another blue ball so that all children succeeded to collect the three balls and gained three stickers as a reward (see Fig. 1 for the setup).

#### Procedure

We manipulated two factors in a between-participants design: how many plants were watered (zero, one, or five) and who did so (child [self-experience condition] or experimenter [other-experience condition]). In the two conditions that involved plants, the experimenter asked the children to water the plant(s) with the cup from the water bucket (self-experience) or told the children that she would water the plant(s) with the cup (other-experience). In the condition without any plants present, children were asked to carry the water bucket inside on entering the room and to place it on a yellow mat next to the table (self-experience) or the experimenter did so (other-experience). We incorporated the carrying of the bucket action to make children aware of its presence. Thereafter, in all conditions the experimenter retrieved a pirate ship from underneath the white sheet that covered the experimental setup and told the children that they would get a surprise if they managed to collect three balls and to place them into the ship. Although children could retrieve two balls easily from a jar and a horizontal tube, one ball was at the bottom of a long vertical dry tube that required children to pour water into the tube to obtain the ball. After explaining the game, the experimenter revealed the setup by removing the white sheet from the table. She told the children that they could try out whatever came to their minds and sat down at the corner of the room because she had "some work to do" (i.e., she worked on a piece of paper without looking up). The experimenter stated a motivating sentence every minute ("Just try out another thing! Maybe you have another idea?" or "You can try out whatever comes to your mind."). Children had a time limit of 5 min to solve the task. In case they did not solve it within this time period, the experimenter would go over and ask them if they had any further ideas that they could try. Children were then allowed to act on the idea if they stated the correct solution (i.e., the experimenter said, "You can try out whatever comes to your mind"). When children did not state the correct solution, they received another (easier) task to obtain a blue ball so that in the end, all children completed the game and won a prize, namely three stickers. (For a translation from German of the full procedure, see the [online supplementary material](#).)

#### Coding and analyses

Children's performance was videotaped. We measured success defined as extracting the blue ball from the vertical tube. We conducted a generalized linear mixed model (GLMM) with a binomial error

structure, but it failed to converge due to a floor effect (for details on model formulation, see Experiments 2 and 3).

### Results and discussion

Fig. 2 presents the number of children who solved the task as a function of the number of plants watered and the identity of the person who watered them. The extremely low innovation rates prevented us from assessing differences between conditions: Only 8 of the 96 children solved the task (8%). In addition, 1 of the unsuccessful children performed a pouring action into the tube with the empty cup, then said “no” and dropped the cup back into the bucket (i.e., no water was poured into the tube). None of the other unsuccessful children manipulated the cup or stated the solution during the test or when asked for further ideas after 5 min.

This result was quite unexpected given that a previous study found that 42% of 6-year-olds solved the FPT (wet and dry conditions pooled together; Hanus et al., 2011). Yet, there were some differences between Hanus et al. (2011) and the current study. Most important, the water was presented in a much more salient way in the previous study, with the transparent water-filled pitcher being placed on the table in close proximity to the tube (Hanus et al., 2011). In the current study, the opaque water bucket was placed on the floor a far distance from the tube. Proximity has been shown to determine which parts of the environment participants see as the problem space (e.g., Simon & Newell, 1971).

In Experiment 2, we manipulated the distance of the water (close or far) and the condition of the tube (dry or wet) to increase salience of the water as a “tool” and boost innovation rates. In addition, we increased the salience and distance of the water by using a transparent bucket. We hypothesized that the water being closer would especially help children to solve the task.

## Experiment 2

### Method

#### Participants

Participants were 64 6-year-old children (32 girls; mean age = 6.2 years, range = 6.0–6.5). For each of the four conditions, we tested 16 children including the same number of girls and boys. The recruitment of the participants and the testing conditions were the same as in Experiment 1. In addition, we tested 12 children who were dropped from the study because they reported having encountered the task before (e.g., in a teaching context,  $n = 6$ ), because another child had told them the solution ( $n = 5$ ), or because they did not touch the setup ( $n = 1$ ).

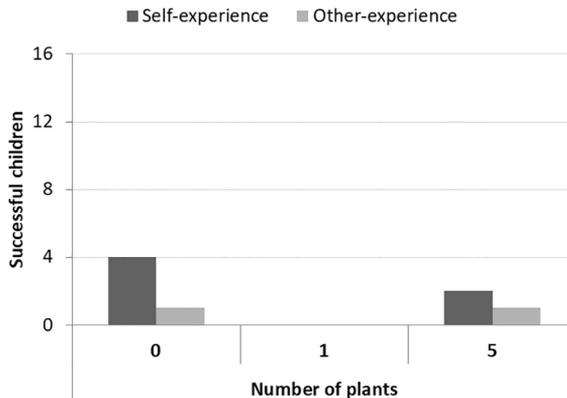


Fig. 2. Results of Experiment 1.

### Materials

We used the same materials as in Experiment 1 except for the bucket, which was replaced by a transparent rectangular one (22 cm [length] × 17 cm [width] × 16 cm [height]; water: 5.5 cm high). No plants were used in Experiment 2 (Fig. 3).

### Procedure

We manipulated two factors in a between-participants design: the distance of the bucket to the tube (close or far) and whether there was already water inside the tube (dry or wet). We placed the bucket on the table about 30 cm from the tube in the close condition, whereas we placed it on the floor next to the table about 89 cm from the tube in the far condition. The tube was completely dry in the dry condition, whereas it was quarter-filled with water in the wet condition. In addition, all children were asked to carry the bucket with water to its predetermined location to reduce their fear of using it and to let children from the zero plants condition know about the water bucket. Otherwise, the procedure was the same as in Experiment 1.

### Coding and analyses

We videotaped all trials and scored whether children solved the task as in Experiment 1. We used a GLMM with a binomial error structure with solution (yes or no) as a response (R package lme4; Bates, Maechler, Bolker, & Walker, 2015; R Core Team, 2013). The model included distance of water (close or far), tube condition (dry or wet), sex, and age (z-transformed) as predictors as well as the interaction between distance of water and tube condition. We included kindergarten as a random effect in the model. We assessed model stability by comparing the estimates derived by a model based on all data with those obtained from models with levels of the random effect excluded one at a time. Model stability was acceptable. Variance inflation factors (VIFs; Field, 2005) were derived using the function vif of the R package car (Fox & Weisberg, 2011) applied to a standard linear model excluding random effects and interactions and did not indicate collinearity to be a concern (VIFs < 4). The significance of the full model in comparison with the null model (comprising only the random effects) was assessed using a likelihood ratio test (R function anova with argument test set to "Chisq"). As a next step, we excluded nonsignificant interactions from the model and established *p*-values for the individual effects with likelihood ratio tests comparing the full model with respective reduced models (R function drop1; Barr, Levy, Scheepers, & Tily, 2013).

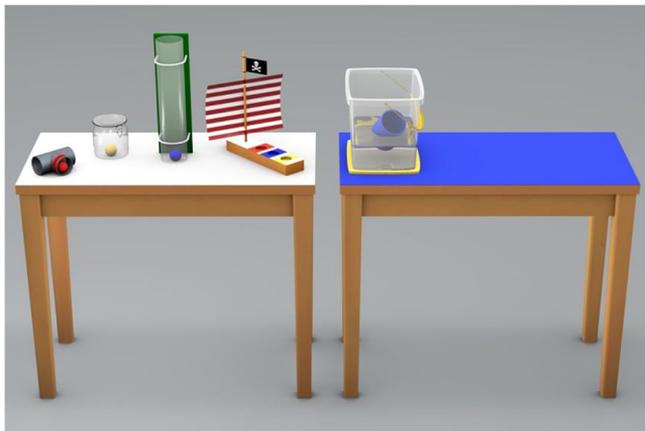


Fig. 3. Setup of Experiment 2 (the dry tube and close water condition is shown here).

## Results and discussion

Fig. 4 presents the number of children who solved the task as a function of the distance of the water to the tube and the tube condition. The full model did not differ significantly from the null model (GLMM; likelihood ratio test:  $\chi^2 = 6.05$ ,  $df = 5$ ,  $p = .301$ ), so we did not investigate the effects of single predictors further. Apparently, there was no significant difference between conditions (close dry: 50%; close wet: 50%; far dry: 19%; far wet: 25%). Only 5 of the unsuccessful children engaged with the cup during the test; of these, 2 children manipulated the cup, 2 others moved the empty cup (i.e., containing no water) in the direction of the tube or touched the tube briefly with it, and 1 child stated the solution several times, poured water once, and then stopped without retrieving the ball. When asked whether she had any further ideas after 5 min, she declined. None of the other children manipulated the cup or stated the solution.

After inspecting the data visually, we decided to run an exploratory analysis in which we added the interaction of distance of water and sex into the model. The full-null model comparison revealed significance (GLMM; likelihood ratio test:  $\chi^2 = 12.98$ ,  $df = 6$ ,  $p = .043$ ), and analyzing the predictors further indicated that significantly more boys solved the task when the water was close than in any other sex and condition combination (Distance of Water  $\times$  Sex,  $p = .009$ ; boys close: 63%; boys far: 6%; girls close: 38%; girls far: 38%). Thus, it appears that the salience of the water by using a transparent water bucket and placing the bucket closer to and on the same level as the tube helped some boys to come up with the solution. However, our conclusion is only tentative because of the post hoc exploratory nature of this analysis.

In an attempt to further explore this result, in Experiment 3, we used the most successful condition from Experiment 2 (close water) and investigated the same variables as in Experiment 1 (number of watering events and type of experience). The chosen condition allowed us to investigate the direction of the effect of watering plants to go in both directions, either increasing or decreasing innovation rates.

## Experiment 3

### Method

#### Participants

Participants were 96 6-year-old children (48 girls; mean age = 6.1 years, range = 6.0–6.5). For each of the six conditions, we tested 16 children including the same number of girls and boys. The recruitment of the participants and the testing conditions were the same as in Experiments 1 and 2. In addition, we tested 15 children who were excluded from the study because they reported having encountered the task before (e.g., in a teaching context,  $n = 4$ ), because another child had told them

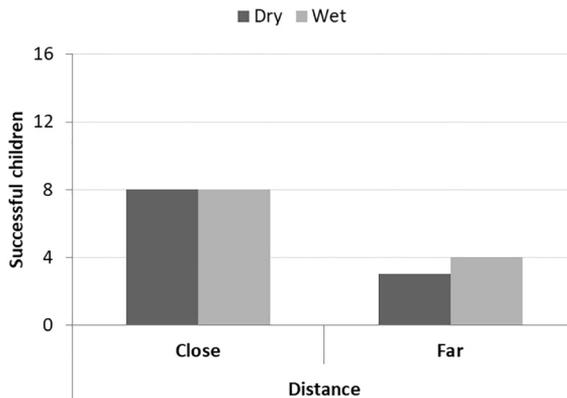


Fig. 4. Results of Experiment 2.

the solution ( $n = 1$ ), because they did not touch the setup ( $n = 3$ ), because of experimenter error ( $n = 3$ ), or because of other reasons ( $n = 4$ ).

### Materials

We used the same materials as in Experiment 1 but exchanged the opaque bucket for the transparent one from Experiment 2 (see Fig. 5).

### Procedure

We investigated two factors in a between-participants design: how many plants were watered (five, one, or zero) and who watered the plants (child [self-experience] or experimenter [other-experience]). The procedure was the same as in Experiment 1 except for the following changes. The bucket was transparent and was picked up at the door and placed on the yellow mat close to the tube in all conditions (distance of about 30 cm). Moreover, when children had not solved the task after 5 min, the experimenter approached them and asked whether they had any further ideas. If they answered “no,” the experimenter took the cup from the bucket and poured water with it once inside the bucket while mumbling “hmm” (action demonstration). No eye contact was made during this action to keep it as unintentional as possible. The experimenter then stated that the child may perhaps have another idea and that she would again sit down for a moment. Children had an additional minute to solve the task. Thereafter, they were asked one more time whether they had come up with an idea and eventually received an additional puzzle box to collect a third ball (for the full procedure, see the online supplementary material).

### Coding and analyses

We followed the same recording, scoring, and analytical procedure as in Experiments 1 and 2 except that the model included number of plants watered, type of experience, sex, and age as predictors as well as the interaction between number of plants and type of experience, and kindergarten as a random effect. Model stability and VIFs seemed acceptable.

### Results and discussion

Fig. 6 presents the number of children who solved the task as a function of the number of plants watered and the identity of the person who did so. The full–null model comparison did not reach significance (GLMM; likelihood ratio test:  $\chi^2 = 4.24$ ,  $df = 7$ ,  $p = .752$ ). Overall, 21 of the 96 children (22%) solved the FPT, again revealing unexpectedly low innovation rates as in Experiment 1. When adding the children who solved the task after receiving an action demonstration, 51 of the 96 children (53%) solved the task. This resembles 40% of the children (30 of 75) who had failed to solve the task

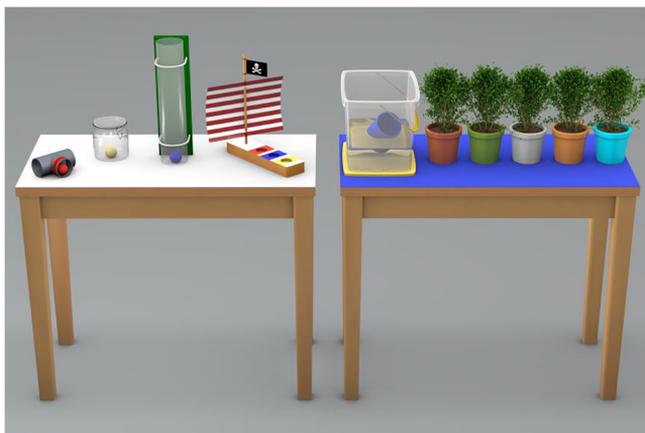
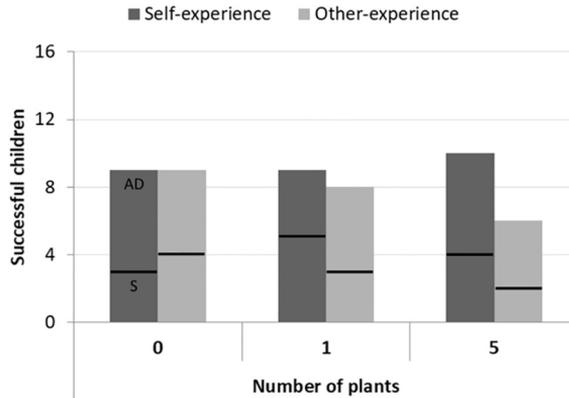


Fig. 5. Setup of Experiment 3 (the five plants condition is shown here).



**Fig. 6.** Results for Experiment 3. The numbers of successful children *before* (spontaneous solution [S]) and *after* the action demonstration (AD) are indicated by the bars below and above the horizontal lines, respectively.

spontaneously. Thus, relatively few children succeeded after their attention was drawn to the water by the action demonstration. In addition, 18% of the unsuccessful children (8 of 45) engaged with the cup floating in the bucket of water by either manipulating the cup without pouring any water into the tube ( $n = 1$  before the action demonstration and  $n = 1$  after the action demonstration), pouring water into the tube once without retrieving the ball ( $n = 2$  after the action demonstration [1 of these children also stated the solution]), or stating the solution but without manipulating the cup ( $n = 1$  before the action demonstration and  $n = 3$  after the action demonstration). Because the model did not reach significance, we could not investigate the effect of sex. In Experiment 2, boys were more likely to solve the FPT when the tool was located close to the tube than when it was far away, whereas there was no such difference for girls. Thus, we would have expected boys to perform better in Experiment 3 than girls because the tool was always close to the task (success for girls: 23/48; success for boys: 28/48). Future studies may follow up on the effect of distance of the tool to the task in relation to sex in innovation problems.

To investigate the impact of the salience of the water, we directly compared overall success rates of Experiments 1 and 3. First, we ran a GLMM with a binomial error structure to compare both experiments by adding the variable of experiment to the previous model ( $N = 192$ ). Yet, the model did not converge due to the few solutions in Experiment 1 (and overall) and because of a complete separation with regard to some of the combinations of the conditions (i.e., all participants failed the task). Thus, we collapsed the data across experiments and conducted a chi-square test instead. We found that significantly more children innovated in Experiment 3 than in Experiment 1 ( $\chi^2 = 5.85$ ,  $df = 1$ ,  $p = .016$ ). Thus, children were more successful when the water bucket was made more salient (i.e., when it was transparent and close to the tube on the table). This finding corroborates that from a previous study, in which children were more likely to innovate when tool affordances were visible than when they were opaque (Neldner et al., 2017). Because only a few 6-year-olds solved the FPT in Experiments 1 and 3, we decided to test 7- and 8-year-olds to tackle our initial question of whether watering plants (five or zero plants) prior to the FPT had an influence on innovation rates. Because Hanus et al. (2011) found that the proportion of successful children in the FPT increased with age, we decided to test an older age group to assess the impact of prior experience with the tool on success.

## Experiment 4

### Method

#### Participants

Participants were 33 7- and 8-year-old children (17 girls; mean age = 7.7 years, range = 7.5–8.0). For the five and zero plants conditions, we tested 16 children (8 girls) and 17 children (9 girls),

respectively. Children were recruited from a database of children in after-school care centers in a mid-sized German city, and some of them had already participated in studies on cognitive development. The socioeconomic background of children was diverse, and the parents of participants had given their informed consent for the study. The study was conducted in a quiet room provided by the after-school care centers. In addition, we tested 2 children who were excluded from the study because they reported having encountered the task before (e.g., in a teaching context).

### Materials

We used the same materials as in the previous experiments, including the transparent bucket from Experiments 2 and 3. The bucket was put on the floor next to the tables as in Experiment 1. We placed the setup on tables provided by the after-school care centers depending on their sizes because the previously used tables were too small for the older children. As usual, one ball was inside the transparent vertical tube, which was quarter-filled with water (wet condition). The two additional balls were inside a jar and a piece of tube, which were slightly harder to open compared with the previously used ones to adjust to children's age.

### Procedure

We investigated one factor in a between-participants design, namely how many plants were watered (five or zero). The bucket was placed on the floor next to the table (as in Experiment 1) before children entered the room, and the tube was always wet (i.e., quarter-filled with water as in one of the conditions in Experiment 2). The procedure was the same as in the previous experiments, but another trained experimenter conducted the study because the person who had conducted the previous experiments was no longer available.

### Coding and analyses

The same type of binomial model was used to analyze the data as in Experiment 3 but included only the number of plants watered, sex, and age as fixed effects and kindergarten as a random effect. Model stability and VIFs seemed adequate.

### Results and discussion

Fig. 7 presents the number of children who solved the task as a function of the number of plants watered. The full-null model comparison did not reach significance (GLMM; likelihood ratio test:  $\chi^2 = 0.88$ ,  $df = 3$ ,  $p = .831$ ). About half of the children solved the task in both conditions (zero plants:

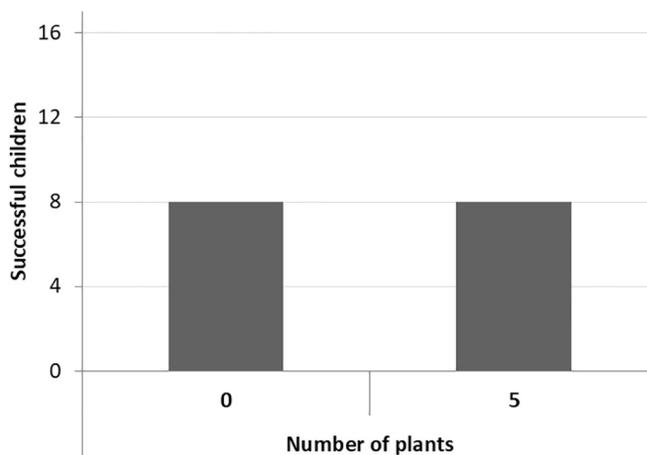


Fig. 7. Results of Experiment 4.

47%; five plants: 50%). Because the model did not reach significance, we could not assess the effect of sex on success rates (see Experiment 2). However, because the water was placed far from the tube, we did not expect boys to perform better in this experiment (success for girls: 7/17; success for boys: 9/16). Thus, we found neither a functional fixedness effect nor a facilitating effect of watering plants prior to the FPT. None of the unsuccessful children manipulated the cup during the test or poured water into the tube.

## General discussion

We did not find evidence for a functional fixedness effect with regard to prior experience (i.e., watering plants) in the floating peanut task in 6-year-old children despite repeated attempts. Overall, innovation rates in 6-year-olds remained very low, with 20% solving the task (pooled data from Experiments 1–3: 52/256 children, excluding children who succeeded after an action demonstration). Performance in this age group improved when the salience of the water bucket was increased by placing a transparent bucket close to the tube (Experiment 3) compared with an opaque one far away from the tube (Experiment 1). An additional nonsocial cue (tube quarter-filled with water) did not have an effect. However, an action demonstration, which consisted of the experimenter pouring water inside the bucket once, also improved success rates (Experiment 3). We could not assess the impact of the identity of the person watering the plants (child or experimenter) due to overall low innovation rates.

In the current study, we found low innovation rates in 6-year-olds. A similar result has been obtained in recent studies that made use of the hook task, which required children to bend a hook out of a pipe cleaner to retrieve a bucket from a vertical tube (e.g., Beck et al., 2011; Cutting et al., 2011). Although recent studies suggest the same level of difficulty for the FPT and the hook task in 6-year-olds (with ~40%–50% of children succeeding; Beck et al., 2011; Chappell et al., 2013; Hanus et al., 2011), the current study indicates that the FPT is harder to solve than the hook task given that a smaller proportion of children found the solution (20% overall). Yet, the FPT might have been harder to solve in the current study because its implementation differed in the following ways from the previous study (Hanus et al., 2011).

First, the current setup included several objects placed next to the tube (a pirate ship, plants, two containers, and two additional target objects), which may have misdirected children as indicated by their attempts to insert the objects into the tube even though they were obviously too large to fit. In contrast, Hanus et al. (2011) presented children with a tube and a water pitcher only, something that narrowed down the number of possible manipulations or distractions. Moreover, we cannot rule out that children's success at extracting the two other balls easily with their hands only hindered their ability to extract the ball from the tube. However, this explanation is weakened by the fact that many children in Hanus et al. (2011) study also tried to extract the reward with their fingers repeatedly even though they had not experienced extracting a similar reward easily prior to the test (unpublished data). Moreover, children in the current study mainly focused their attention (expressed verbally or by visual inspection) on the long vertical tube, often immediately after uncovering the setup. And when they turned their attention to the easily obtainable balls, they did not seem too engaged with them before or after collecting them.

Second, our current test lasted 5 min instead of the 10 min used by Hanus et al. (2011), which potentially led to fewer children solving the task because they had less time to do so. However, we decided to shorten our test period because most solutions occurred early during the test in the previous study (unpublished data). Thus, we consider it unlikely that the shorter test period here caused the low innovation rates. Third, unlike Hanus et al. (2011), we used a bucket filled with water on which a cup was floating. Perhaps children were more likely to associate the water pitcher employed by Hanus et al. (2011) with a pouring action than the bucket and the cup. Note that the cup we used had neither a handle nor a spout, thereby reinforcing the notion that it may have had different affordances than the pitcher (Gibson, 1982).

Similar to our results, Beck et al. (2011) did not find evidence that various changes in the procedure would increase innovation rates in the hook task (e.g., children getting bending experience or being explicitly told to produce something out of the materials), indicating that low innovation rates at this

age is a robust phenomenon (Chappell et al., 2013; Cutting et al., 2011), also across cultures (Neldner et al., 2017; Nielsen et al., 2014). Only bending experience combined with seeing the end state of the tool increased innovation rates notably in 5- and 6-year-olds but not in younger children (Cutting et al., 2014). The authors concluded that younger children struggle to recombine pieces of information (e.g., Cutting et al., 2014), especially in so-called ill-structured problems where only the start and goal state are known but not the steps in between (Cutting et al., 2014; Jonassen, 1997). The current study suggests that the FPT may share these features with the hook task and that 6-year-olds face difficulties in solving this type of task. However, future research is needed to compare more directly the cognitive mechanisms underlying the hook task and FPT.

We did not find a functional fixedness effect when children watered plants prior to the FPT when compared with others or the number of watered plants. One possibility why we did not find the effect could be that we used a water bucket instead of a pitcher or bottle that was used in previous studies (Hanus et al., 2011; Nielsen, 2013). Buckets are commonly used for multiple purposes, but they are associated with pouring water less often than pitchers and bottles. It would be interesting to use a watering can instead, which is *made for* watering plants (see also Defeyter & German, 2003; Defeyter et al., 2009; Hernik & Csibra, 2009; Ruiz & Santos, 2013). Another possibility why we did not find an effect could be that five pouring actions were not enough to establish a “fixed function.” Future studies could explore how much exposure is needed to induce a functional fixedness effect in humans—children as well as adults (see also Flavell et al., 1958; Yonge, 1966).

Although previous studies suggested low innovation rates in children (e.g., Chappell et al., 2013), innovation may be boosted when children are given hints toward the solution. Hints may be given in a nonsocial way (i.e., by the relations of the objects involved in a practical task) or in a social way (i.e., by an agent). Innovation rates in the current study increased when children received a nonsocial cue about the tool by increasing the salience of the water bucket; when the bucket was transparent and placed close to the tube, children were more likely to succeed (cf. Experiments 1 and 3). Interestingly, boys seemed to benefit from the tool being close to the task more than girls in Experiment 2, but this difference was not replicated in the subsequent experiment. Nevertheless, future studies are needed to further investigate the potential interaction effect between sex and tool distance in the FPT.

It is conceivable that proximity and visibility increased children’s potential to perceive the bucket as part of the problem space and, therefore, as a potential “tool” (see also Neldner et al., 2017). Interestingly, water that was already located inside the tube did not have the same effect in 6-year-olds (Experiment 2). However, when Hanus et al. (2011) presented 4-, 6-, and 8-year-olds with a dry or wet tube, they found increased innovation rates with age and tube condition (i.e., children were more likely to solve the task with a wet tube). Yet, when focusing exclusively on 6-year-olds, only 2 additional children solved the FPT when there was already water located inside the tube (33% dry and 50% wet), indicating no major difference within this age group. Taken together, these two studies suggest that 6-year-olds did not understand that the water inside the tube was a hint to the solution, perhaps because it did not draw their attention to the “tool source” itself (i.e., the water bucket).

Some children in the current study innovated only after they had received a hint in the form of an action demonstration: They benefitted from observing the experimenter pouring water with the cup inside the water bucket once, thereby drawing the attention to the tool and the action required. After receiving this hint, 40% of the children who initially failed ( $n = 30$ ) came up with the correct solution. In a recent study, Nielsen (2013) presented 4-year-olds with the FPT and 86% failed to solve the task. Unsuccessful children then received one of three social demonstrations: They either watched how the experimenter poured a little bit of water from a bottle into the tube, poured the water into a small cup and then into a tube, or observed the experimenter executing the same procedure but using a large cup. About 60% of children solved the task after receiving a demonstration, mostly by employing the same technique as the experimenter. Although in both studies the required action was demonstrated, only in Nielsen (2013) did the experimenter pour water into the tube. Thus, children could imitate the precise actions (including the required end state) to solve the task, whereas in the current study they also needed to see the water in the bucket as a means to solve the FPT. Although other explanations are possible, it is likely that making the water more salient by directly pouring it into the tube explains children’s differential success in these studies.

It is a fascinating question how social learning (especially imitation) relates to innovation in children in general and learning about objects in particular. Human children benefit massively from social learning (e.g., Behne, Carpenter, & Tomasello, 2005; Csibra & Gergely, 2009; Wood, Kendal, & Flynn, 2013), which sometimes leads to imitation of irrelevant actions (“overimitation”; e.g., Lyons, Young, & Keil, 2007), which is potentially stronger in male participants (Frick, Clément, & Gruber, 2017). Thus, there may be no need for innovative abilities in younger children because they can rely on older group members and their main learning focus relies on copying others rather than learning individually (e.g., Csibra & Gergely, 2009; Király et al., 2013). For example, Carr et al. (2015) found few instances of innovations in a multimethods puzzle box in human children, whereas many children copied demonstrated actions, again suggesting a bias toward imitation over individual learning. So, although children are known to be creative in their playful behavior (Bateson & Martin, 2013), this creativity does not seem to help them with innovation that requires the goal-directed recombination of objects. At the same time, however, they seem able to incorporate social information to find solutions to such tasks.

The teleological–intentional stance proposes that humans represent objects as being made for a specific purpose by an agent (e.g., Defeyter & German, 2003; Defeyter et al., 2009; German, Truxaw, & Defeyter, 2007; Hernik & Csibra, 2009; Ruiz & Santos, 2013). Thus, functions of objects are mainly learned socially, and even when no other agent is present children may infer objects’ intended functions. It is an open question how the social embeddedness of objects relates to functional fixedness. Functional fixedness was originally conceived in a purely mechanical (asocial) framework, yet learning about the function of an object also involves an intentional and normative dimension. Even the classical box and candle problem, in which a box first serves as a container and then as a support for a candle (Duncker, 1945), can be conceived from the teleological–intentional stance as “boxes are designed and created to contain things” and normatively as “things go inside boxes.” It is an open question if one can cleanly separate the social dimension from the purely mechanical dimension, and our study was not designed with this goal in mind. However, we varied how the children learned about the function of the tool; that is, either the children themselves or the experimenter watered the plants. Yet, the condition in which the children watered the plants is not purely about individual learning because the experimenter asked them to do so and is present throughout the test period. Because we did not find a functional fixedness effect, we could not draw any conclusions about the impact of self-experience versus other-experience. We had hypothesized that children may exhibit a stronger effect when they directly implement a function than when they observe someone implementing it because one’s own actions might be more memorable than observing others’ actions (although one may also hypothesize the contrary outcome when considering the intentional and normative dimension). Yet, this is another aspect that remains understudied and that deserves further research attention. Moreover, it would be important to investigate factors modulating the functional fixedness effect in slightly older children because this phenomenon only emerges at around 6 years of age (e.g., Defeyter & German, 2003; German & Defeyter, 2000) and the children in the current study had just turned 6 years old.

Another reason for the low innovation rates could be that children hesitated to use water indoors for fear of spilling it on the floor. Many children indeed asked whether they could use the water before doing so even in the wet condition where there was already some water located inside the tube. To reduce fear of using the water, we told children that spilling water was no problem when they watered the plants. We also encouraged them to try out any idea they had. After the test, we asked them for further ideas to give them a chance to state the solution to rule out that they did not dare to act on their correct idea. It would still be interesting to present children with the FPT on an outdoor playground to lower the hesitation to employ water as well as to remove the constraints of a test situation (see Bonawitz et al., 2009). Besides, there is no evidence that low innovation rates in the hook task can be explained by children’s hesitation to manipulate the target object, namely bending the pipe cleaner (Cutting et al., 2011). In sum, children may hesitate to employ the water in the FPT, but it is unlikely that this is the main reason why they struggled with this problem.

Finally, children showed a clear pattern when it comes to pouring water into the tube. Once they came up with the innovative idea, they continued pouring water into the tube until they could reach the ball. Only 3 of the 101 children (3%) who poured water into the tube during the course of the four

experiments stopped pouring water into the tube after their initial cup (i.e., not solving the task; representing 1% of all 289 children tested). In 2 of those 3 cases, the children added so little water that the ball did not even float. It is an open question whether children disregarded this solution or whether they were uncertain about if they were allowed to use the water. Recent studies showed a slightly different pattern in nonhuman great apes, with some of them acting like the children and others stopping with the addition of water to the tube without obtaining the peanut (e.g., Hanus et al., 2011). Children often stated the solution before employing it, probably to make sure that they were allowed to use the water. Thus, they clearly anticipated the outcome of their actions. Encountering a quarter-filled tube of water neither helped 6-year-old children nor apes (Experiment 2 and Hanus et al., 2011, respectively). This is surprising because a quarter-filled tube constitutes a partial solution, and we know that very young children and nonhuman great apes benefit from encountering the full solution (the “end state”; e.g., Bellagamba & Tomasello, 1999; Huang, Heyes, & Charman, 2002; Tennie et al., 2010). Only by 8 years of age do children seem to benefit fundamentally from encountering a partial solution in the FPT (Hanus et al., 2011).

In conclusion, we did not find a functional fixedness effect with regard to prior experience in the floating peanut task in 6-year-olds. Yet, we found robust low innovation rates. A nonsocial hint (proximity and visibility of the water) and a social hint (an action demonstration) increased performance, although overall innovation rates still stayed modest. Nonetheless, a minority of children found the innovative solution, suggesting that some 6-year-olds have the capacity to innovate but that they may be more dependent on greater physical and social scaffolding than older children and adults.

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## Appendix A. Supplementary material

Supplementary data to this article can be found online at <https://doi.org/10.1016/j.jecp.2018.12.004>.

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