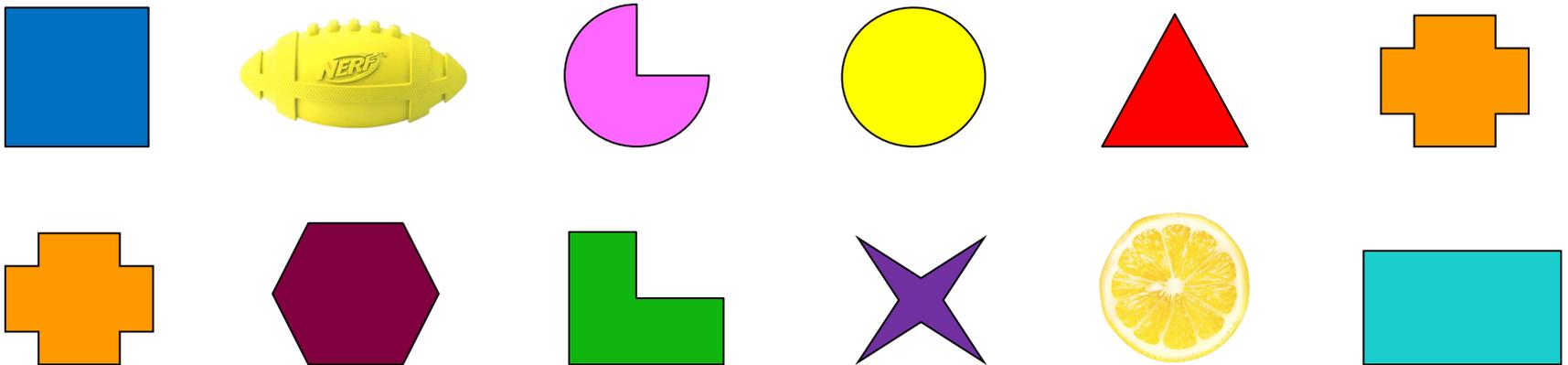


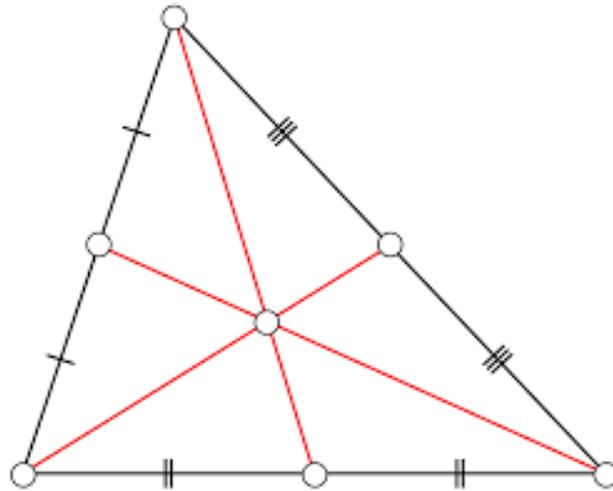
Cognitive diversity in context: Cross-cultural differences in the development of relational reasoning



Why are we so smart?



Why are we so smart?





Kyrgyzstan, Central Asia



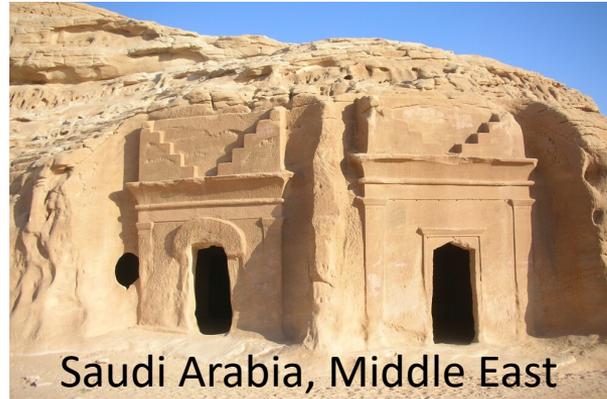
Wales, Western Europe



Korea, East Asia



Plains, N. America



Saudi Arabia, Middle East



Ecuador, S. America



Indonesia, Oceania



Malawi, East Africa



Germany, Central Europe



Kyrgyzstan, Central Asia



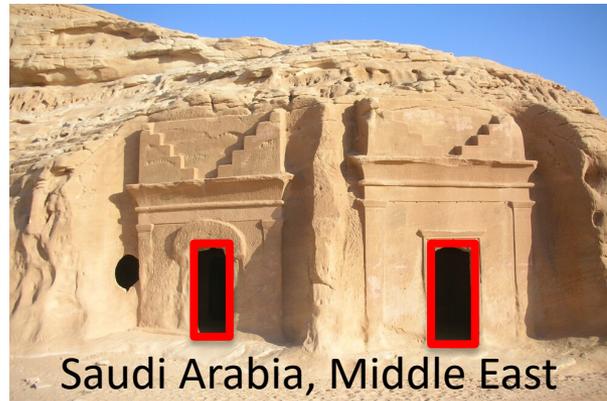
Wales, Western Europe



Korea, East Asia



Plains, N. America



Saudi Arabia, Middle East



Ecuador S. America



Indonesia, Oceania



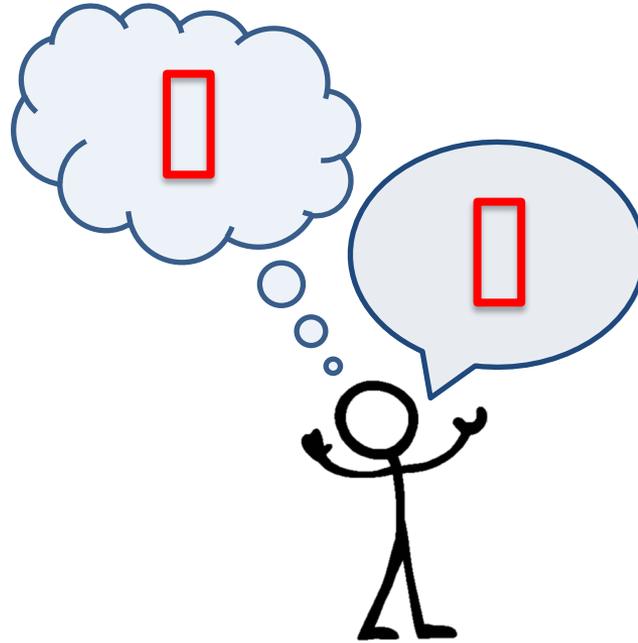
Malawi, East Africa



Germany, Central Europe

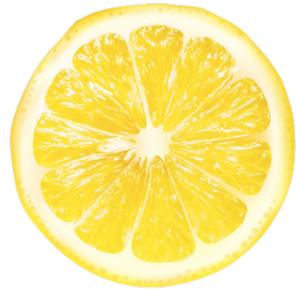
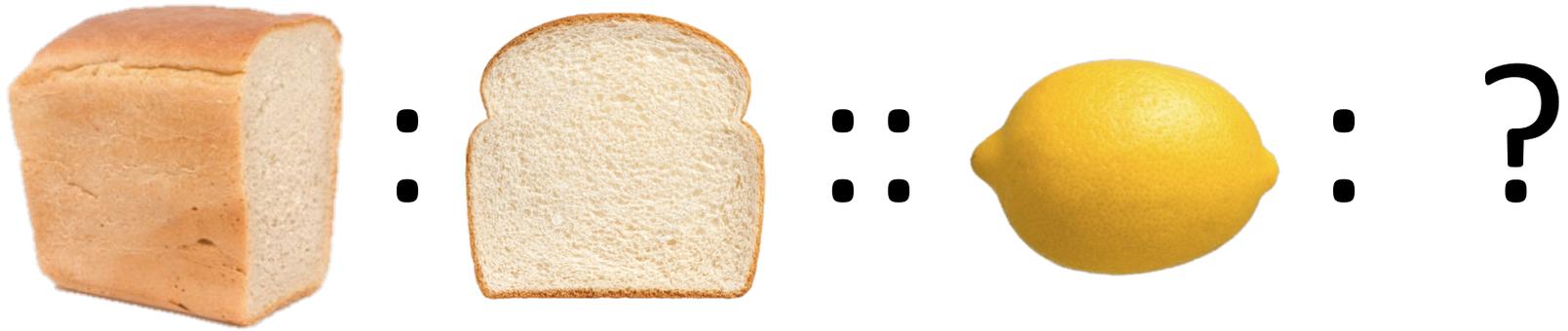


Language as a window into abstract thought



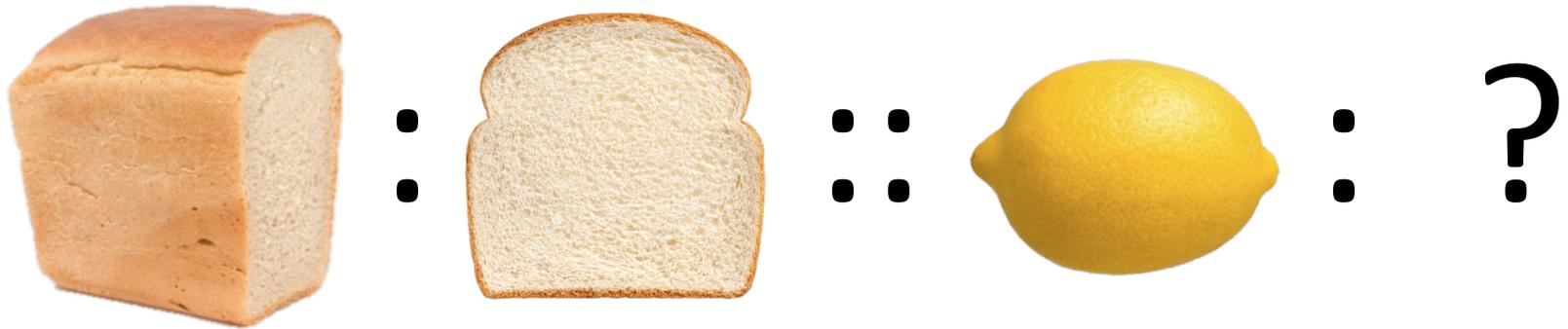
Language as a window into abstract thought

Relational reasoning



Relational reasoning

- Kids are not great at relations



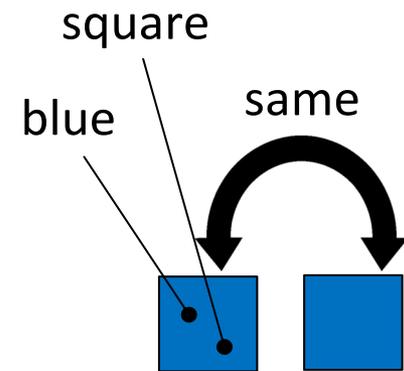
Relational reasoning

- Kids are not great at relations

Recent challenges:

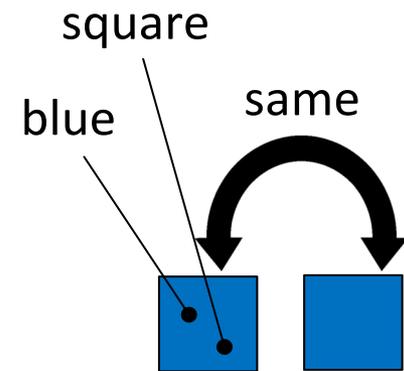
- Infants are good at relations...?

Hochmann, Carey, & Mehler (2018)



Relational reasoning

- Kids are not great at relations



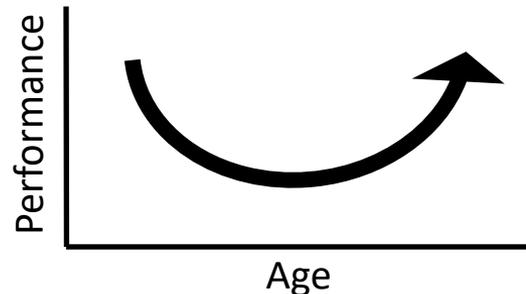
Recent challenges:

- Infants are good at relations...?

Hochmann, Carey, & Mehler (2018)

- Toddlers are good at relations, and get worse...?

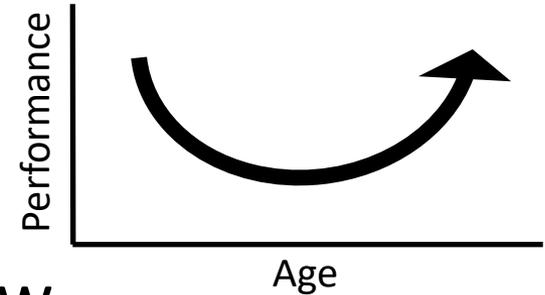
Walker, Bridgers, & Gopnik (2016)



An alternative perspective

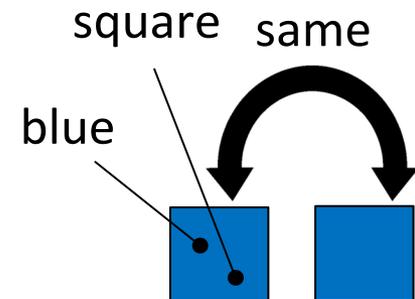
The relational shift “paradox” view (Hoyos et al., 2016)

Single trajectory



The rational learner “paradigm” view

Multiple trajectories?



Study 1: Reasoning in a relation-centric environment

English learners in the US experience:

- a linguistic focus on learning nouns (Waxman et al., 2013)
- a cultural focus on objects (Kuwabara & Smith, 2012)

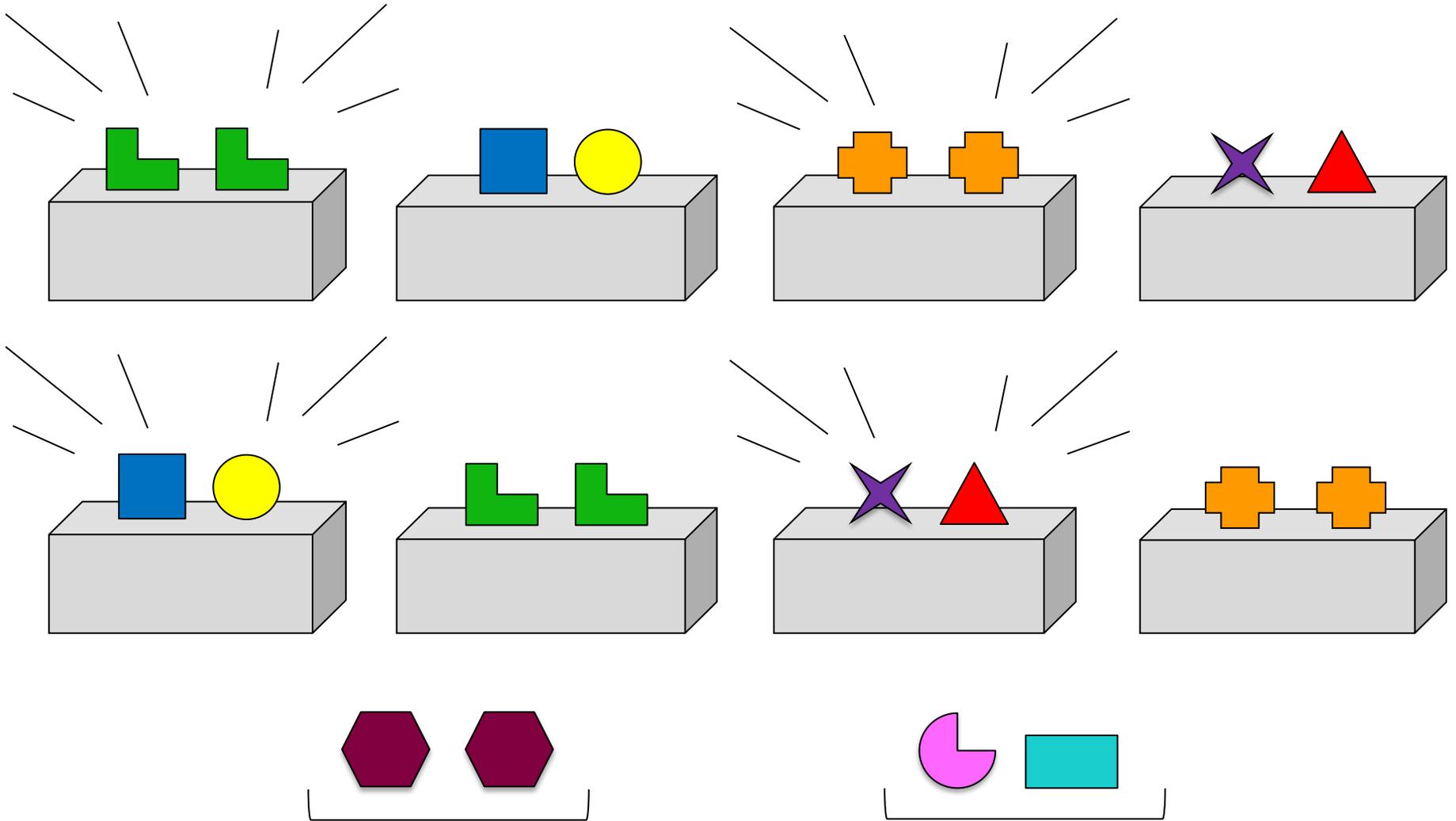
which could direct attention to objects and object properties

Mandarin learners in China experience:

- a linguistic bias toward verbs (Chan et al., 2011)
- a cultural emphasis on relations (Richland et al., 2010)

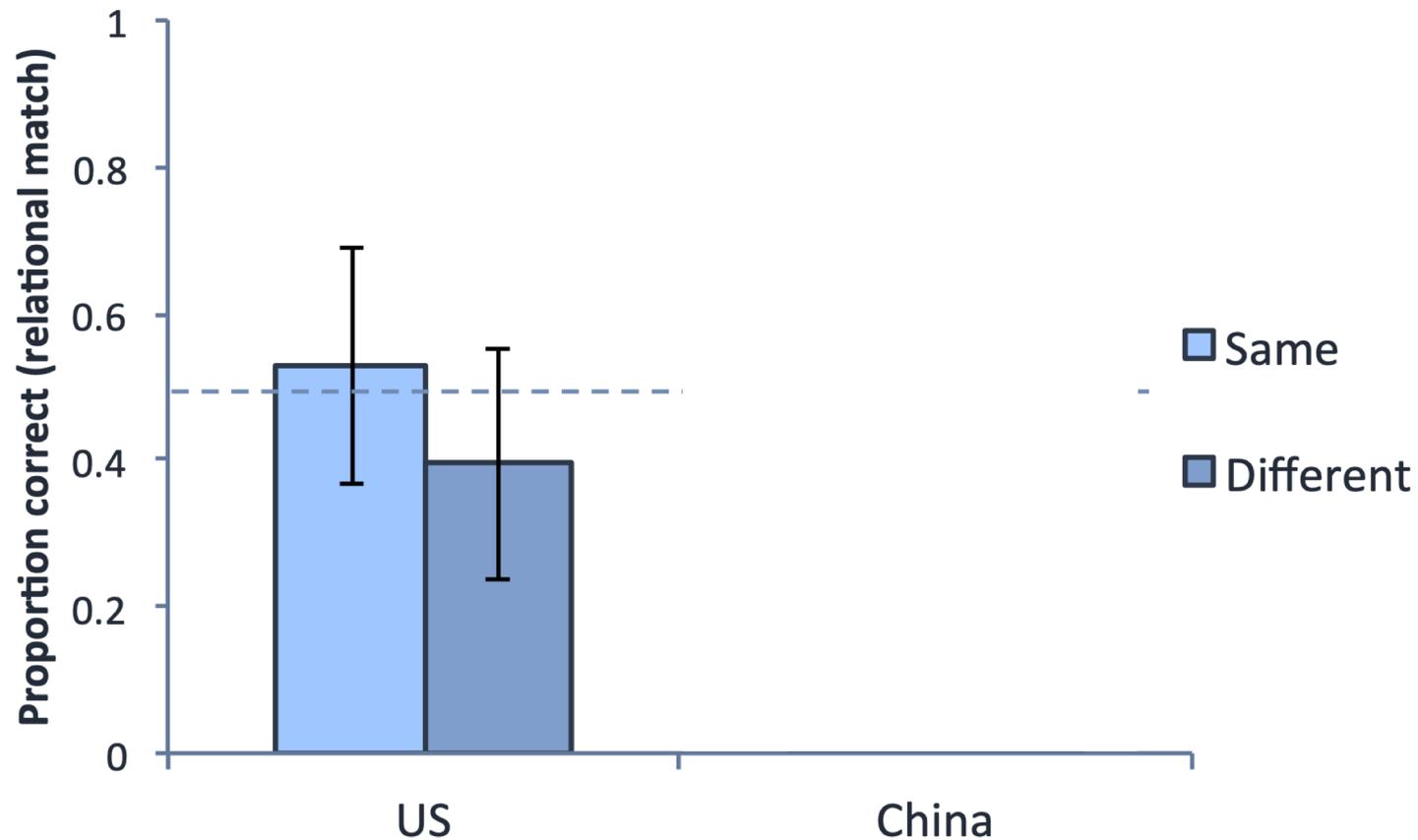
which could direct attention toward relations

Study 1: Reasoning in a relation-centric environment

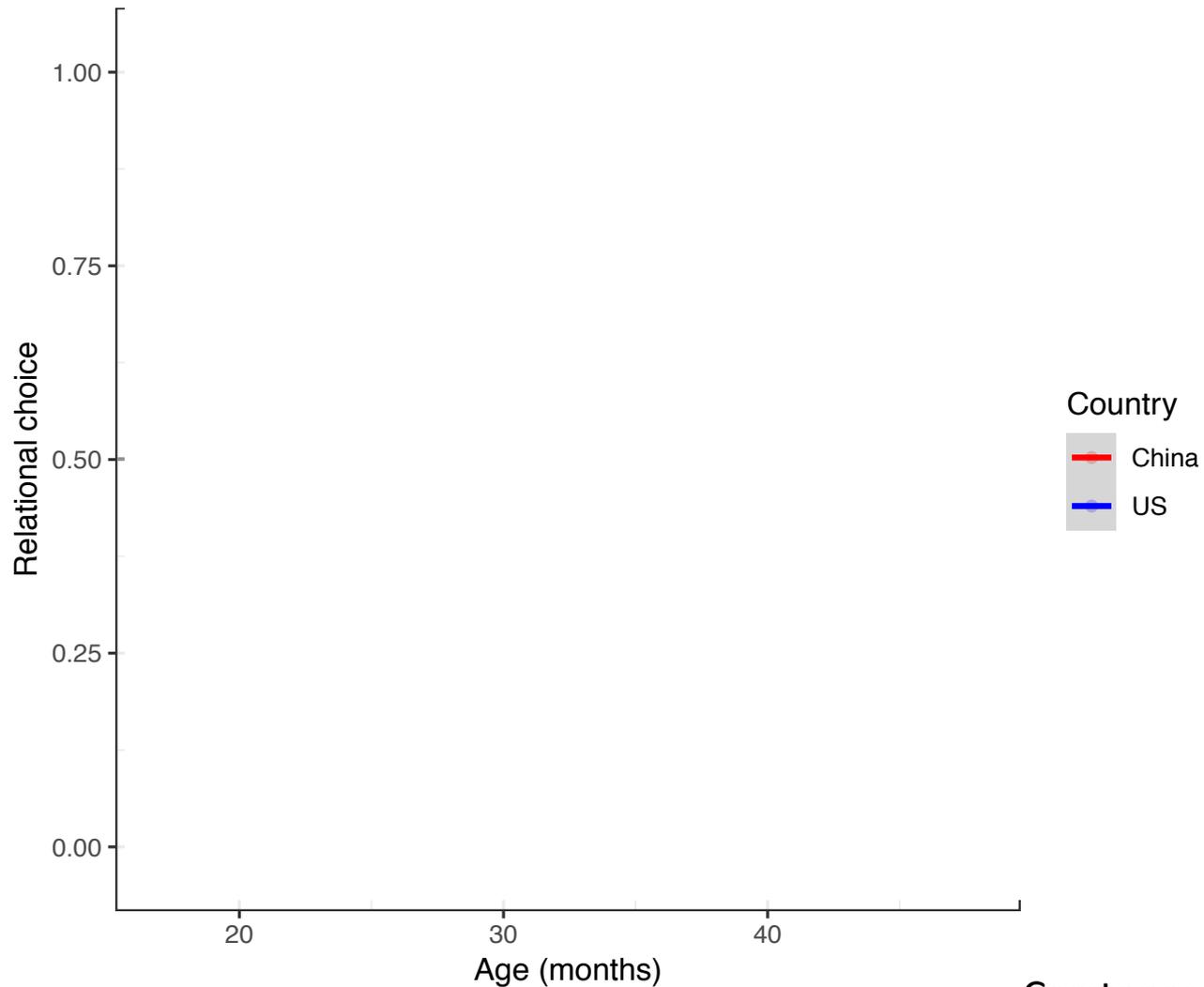




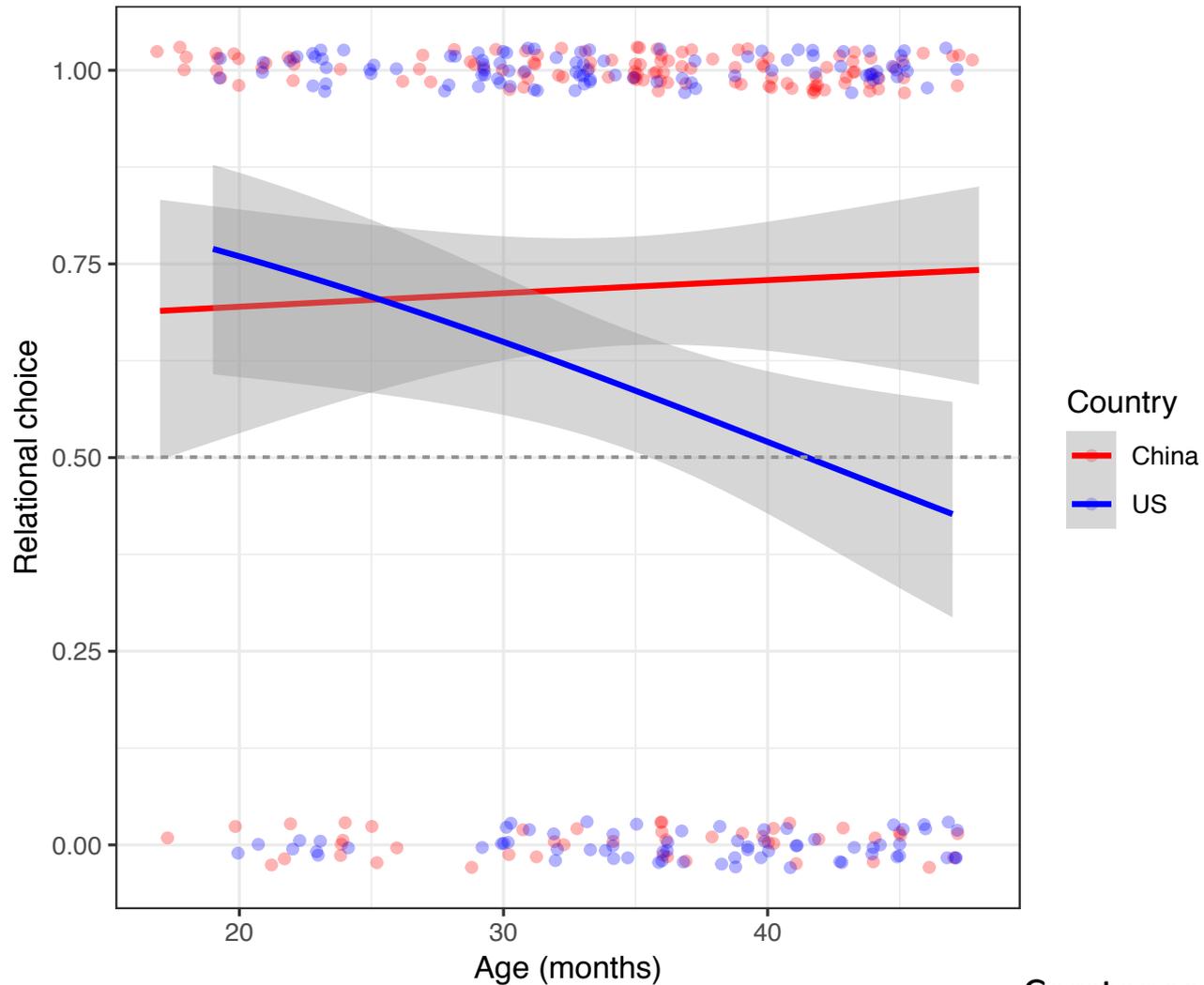
Study 1: Reasoning in a relation-centric environment



Study 2: Trajectories of relational reasoning



Study 2: Trajectories of relational reasoning

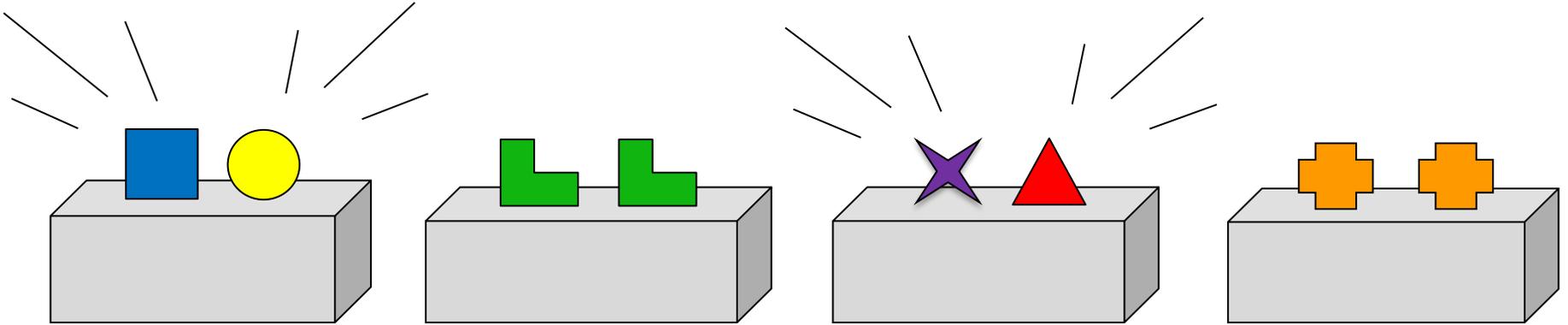


Perspectives on relational reasoning

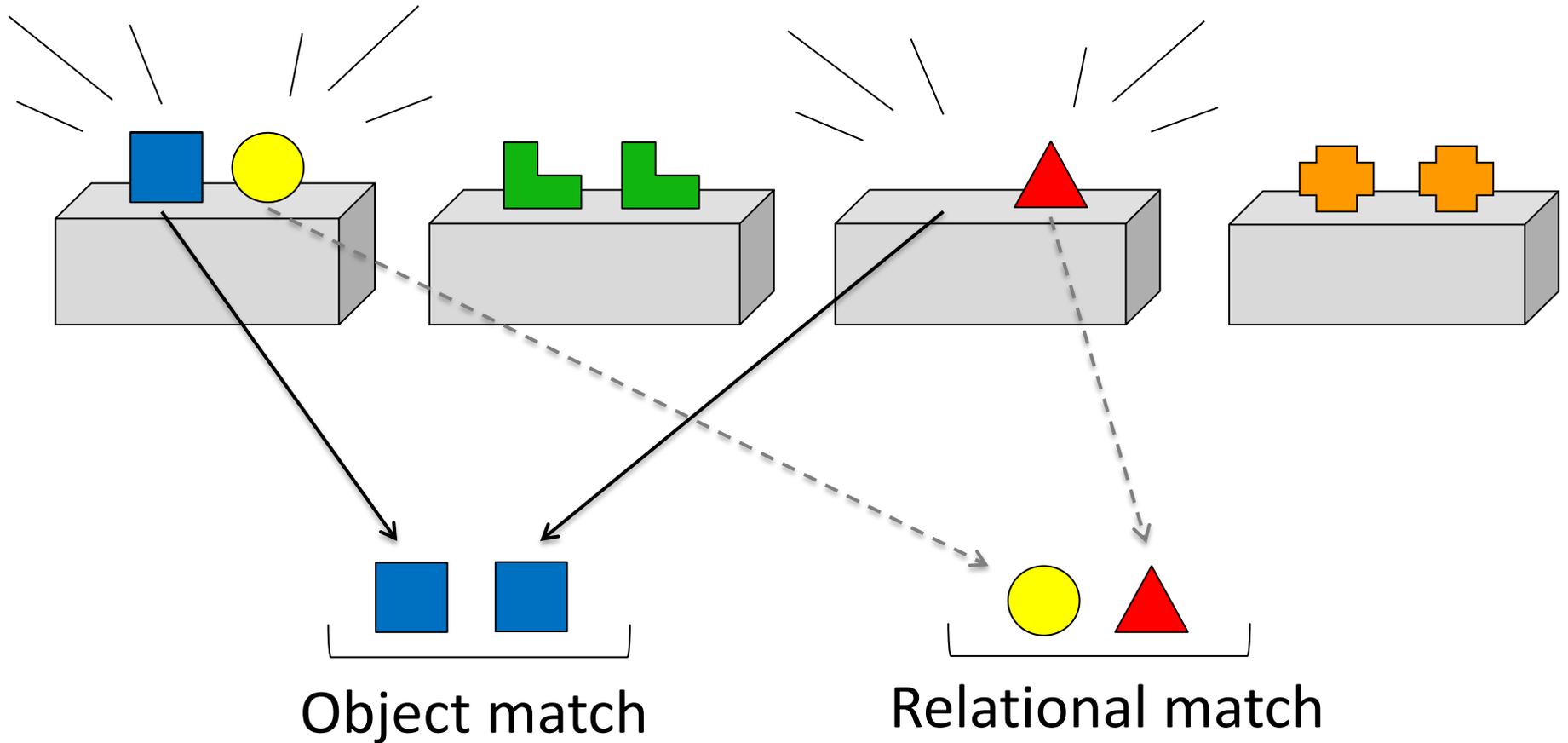
The rational learner “paradigm” view

Children have and retain genuine relational concepts from an early age, but experience with language and the environment creates **learned biases** and preferences for relational or object-based reasoning

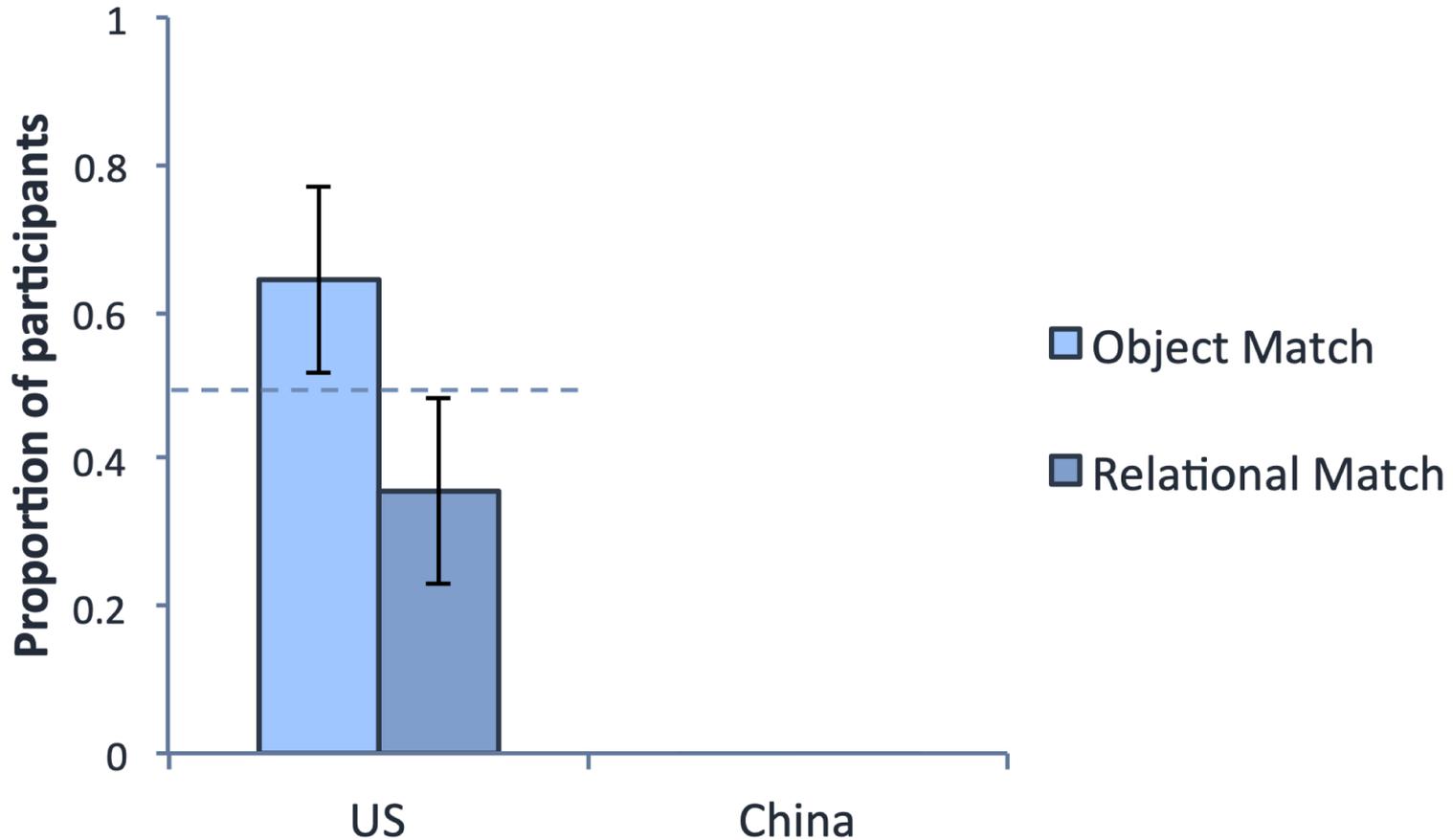
Study 3: Relational focus across contexts



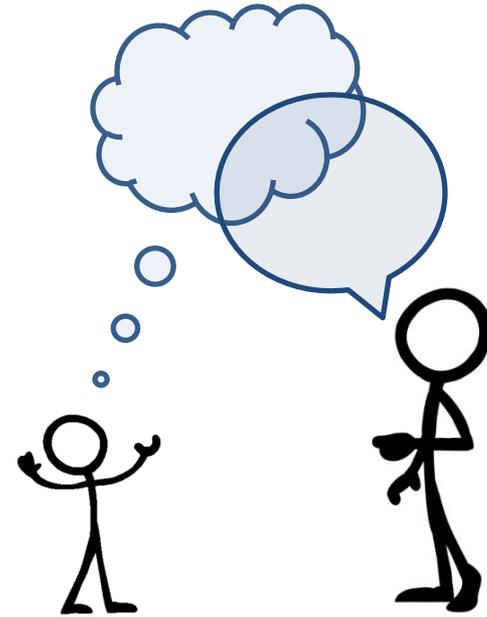
Study 3: Relational focus across contexts



Study 3: Relational focus across contexts



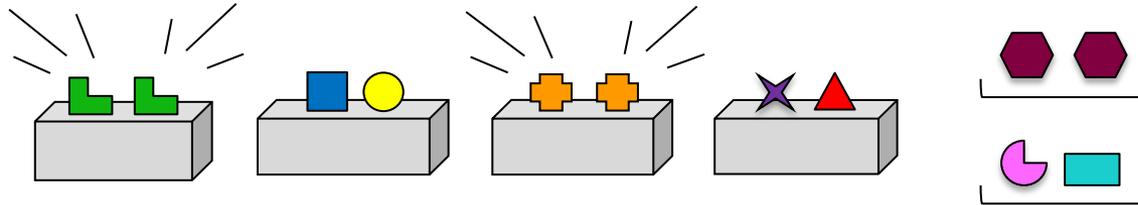
Development of abstract reasoning



Context shapes diversity in early abstract thought

There are naturally-occurring, population-level differences in relational focus that appear early in development and predict qualitative differences in the trajectory of relational reasoning

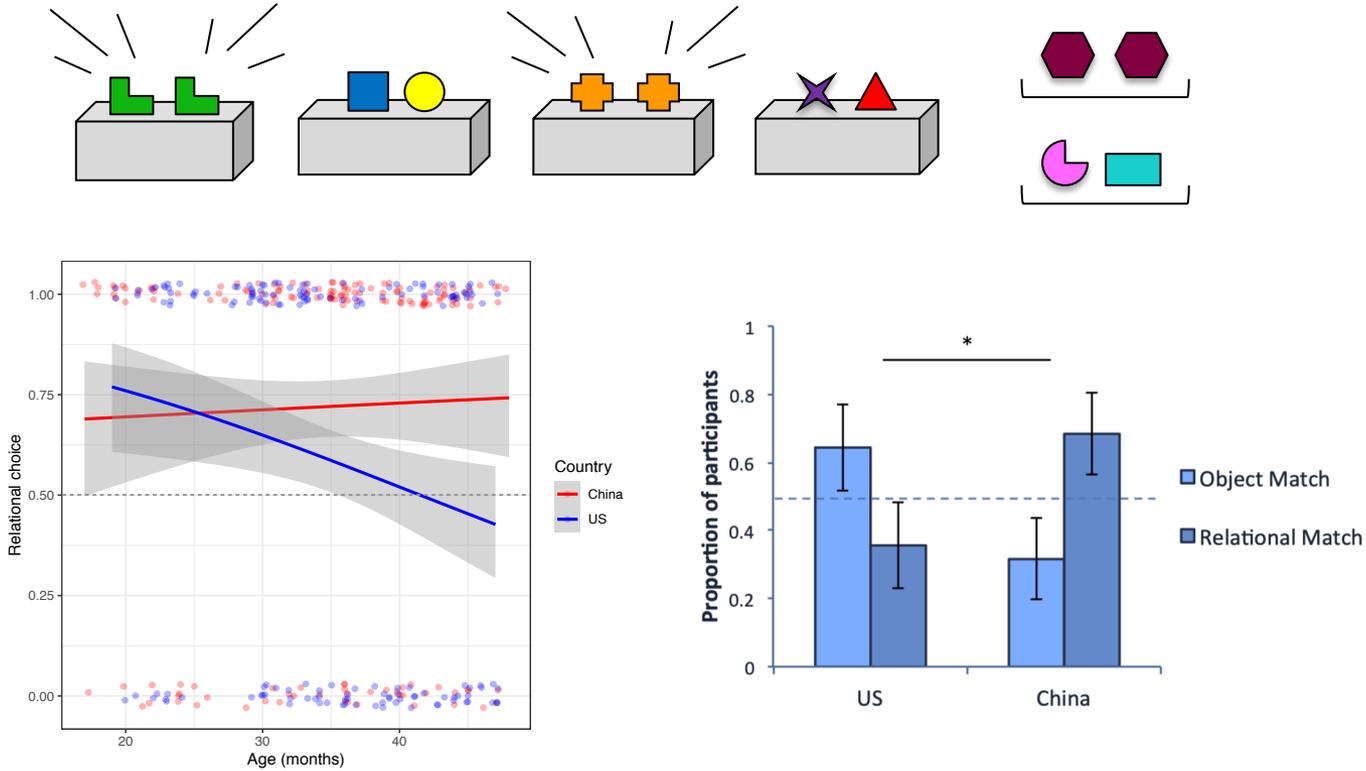
Context shapes the developmental trajectory of relational reasoning



Carstensen et al. (2019)

Richland, Morrison, & Holyoak (2006); Richland et al. (2010); Kuwabara & Smith (2012)

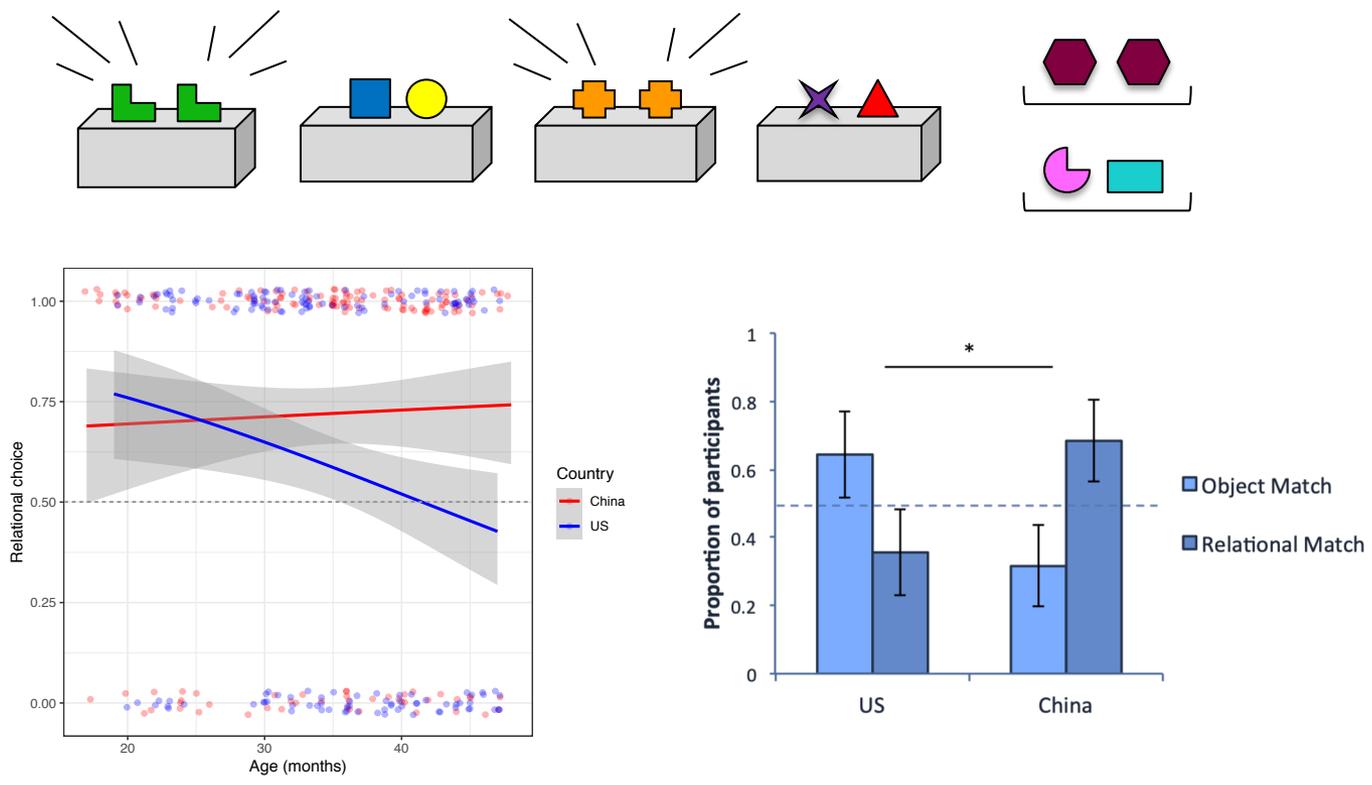
Context shapes the developmental trajectory of relational reasoning



Carstensen et al. (2019)

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Context shapes the developmental trajectory of relational reasoning



Carstensen et al. (2019)
Richland, Morrison, & Holyoak (2006); Richland et al. (2010); Kuwabara & Smith (2012)

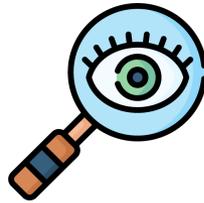
Cross-cultural differences between the US & China

- visual attention (Ji, Peng, & Nisbett, 2000)
- language learning (Chan et al., 2011)
- executive function (Tan, 2020)
- similarity judgments (Ji, Zhang, & Nisbett, 2004)
- values (Spencer-Rodgers, Williams, Hamilton, Peng, & Wang, 2007)
- preferences (Corriveau et al., 2017)
- self-concepts (Spencer-Rodgers, Boucher, Mori, Wang, & Peng, 2009)



What varies across cultures that may influence relational reasoning?

Visual attention



Social cognition



Obstacles to cross-cultural comparison

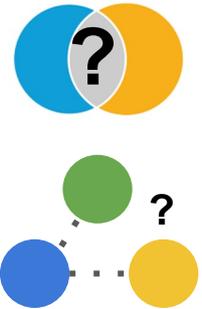
Obstacles to cross-cultural comparison

- Little consensus on how to map between constructs and measurements



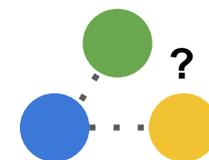
Obstacles to cross-cultural comparison

- Little consensus on how to map between constructs and measurements
- Research linking tasks is correlational, and often does not control for other factors



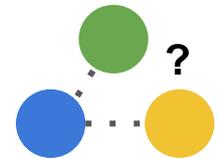
Obstacles to cross-cultural comparison

- Little consensus on how to map between constructs and measurements
- Research linking tasks is correlational, and often does not control for other factors
- Difficult to aggregate and compare data across customized methods, languages, and populations



Obstacles to cross-cultural comparison

- Little consensus on how to map between constructs and measurements
- Research linking tasks is correlational, and often does not control for other factors
- Difficult to aggregate and compare data across customized methods, languages, and populations
- Much of the literature predates recently raised methodological issues (e.g. limiting analytic flexibility)



Cross-cultural differences between the US & China

Psychological Science

aps | ASSOCIATION FOR
PSYCHOLOGICAL SCIENCE

Beyond Western, Educated, Industrial, Rich, and Democratic (WEIRD) Psychology: Measuring and Mapping Scales of Cultural and Psychological Distance

Psychological Science
2020, Vol. 31(6) 678–701
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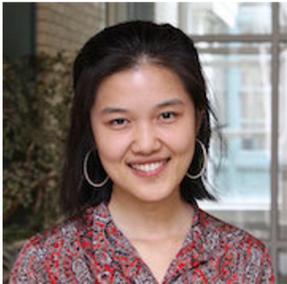
SAGE

**Michael Muthukrishna¹ , Adrian V. Bell², Joseph Henrich³,
Cameron M. Curtin³, Alexander Gedranovich¹,
Jason McInerney⁴, and Braden Thue³**

¹Department of Psychological and Behavioural Science, London School of Economics and Political Science; ²Department of Anthropology, The University of Utah; ³Department of Human Evolutionary Biology, Harvard University; and

⁴Department of Computer Science, Iowa State University

Measuring cross-cultural differences



Anjie Cao



Shan Gao



Michael Frank



Carstensen, Cao, Gao, & Frank (in press) JEP: General



PREREGISTERED



OPEN MATERIALS

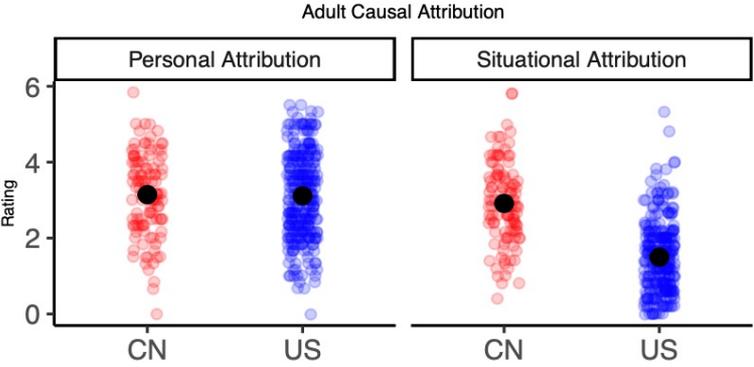
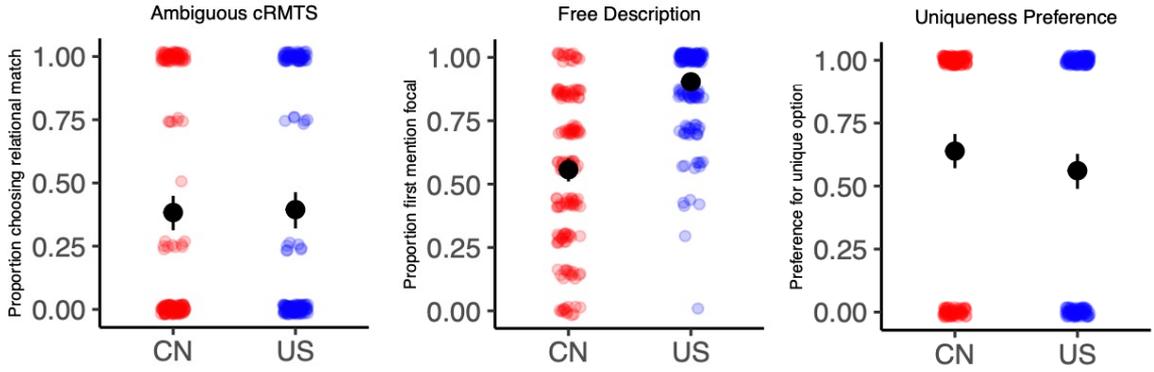


OPEN DATA



REPLICATIONS

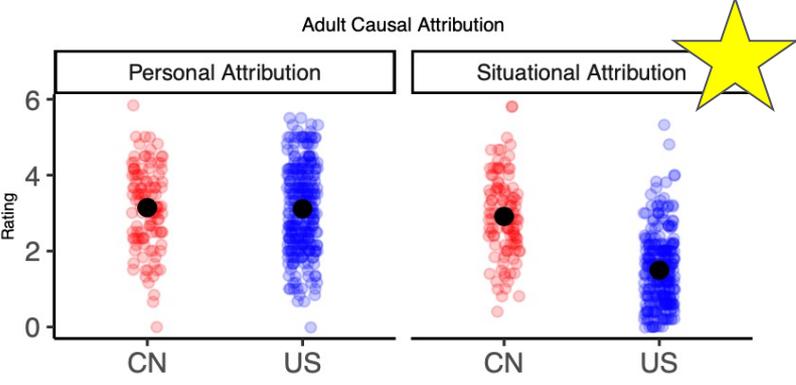
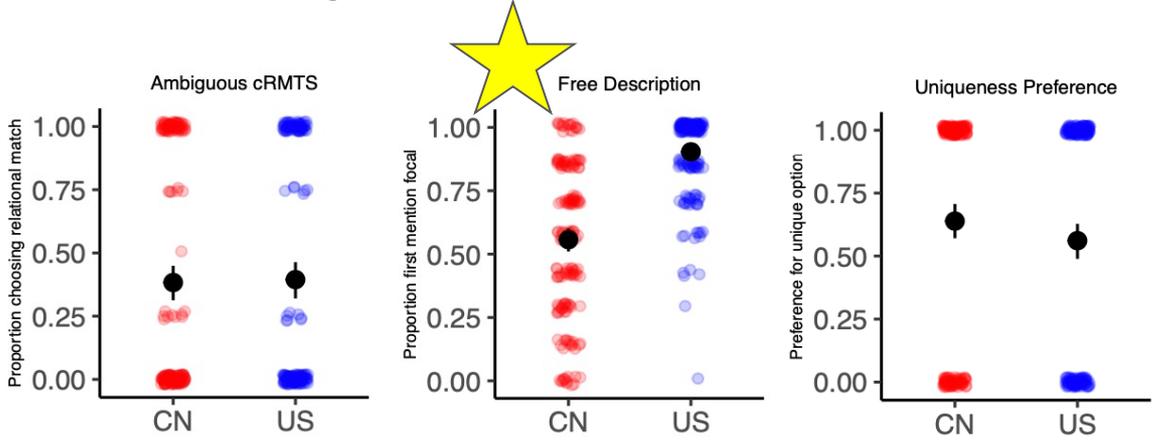
Measuring cross-cultural differences



Carstensen, Cao, Gao, & Frank (in press) JEP: General



Measuring cross-cultural differences



Carstensen, Cao, Gao, & Frank (in press) JEP: General

Four icons representing research standards, each in a hexagonal frame with a banner below it:

- PREREGISTERED:** A red icon with a white checkmark.
- OPEN MATERIALS:** An orange icon with a white box.
- OPEN DATA:** A blue icon with a white bar chart.
- REPLICATIONS:** A green icon with a white DNA double helix.

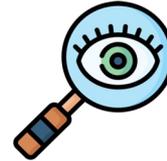
Measuring cross-cultural differences over development



We selected a group of tasks that meet following criteria:



Relevant to relational reasoning



We selected a group of tasks that meet following criteria:



Relevant to relational reasoning



Appropriate for all ages



We selected a group of tasks that meet following criteria:



Relevant to relational reasoning



Appropriate for all ages



Implicit



Participant recruitment:

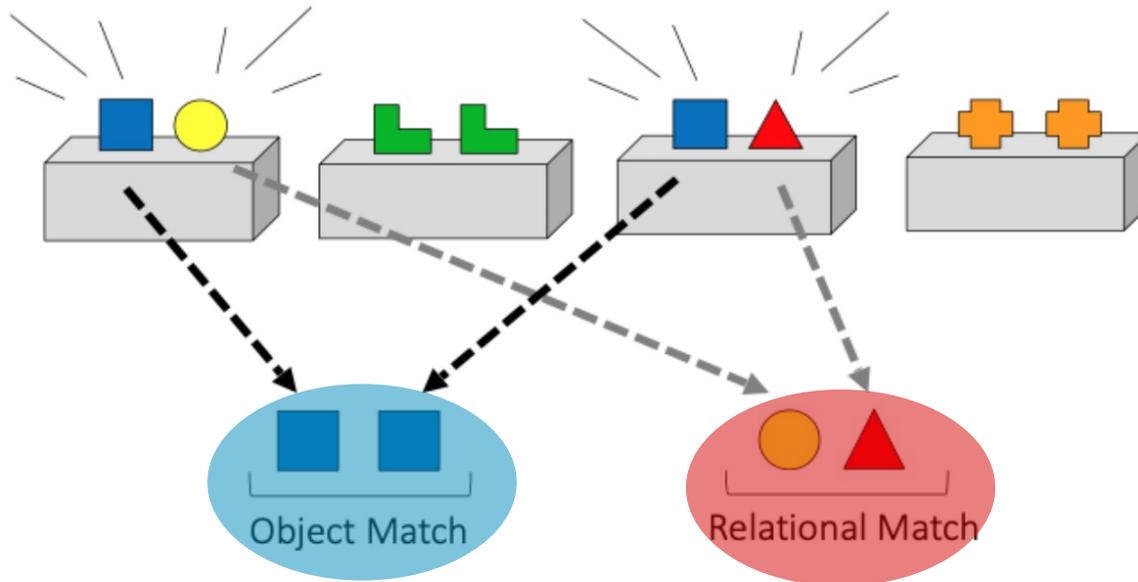
Convenience sample from schools, social media, lab databases, university listservs.

Final sample size:

US: 108, CN: 117.

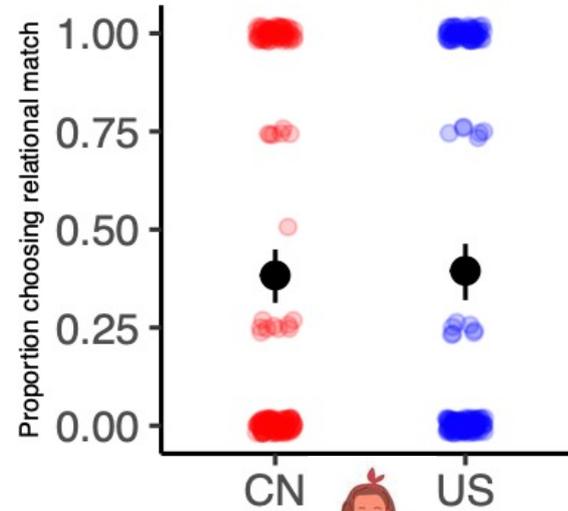


Relational Preference (Ambiguous Causal RMTS)



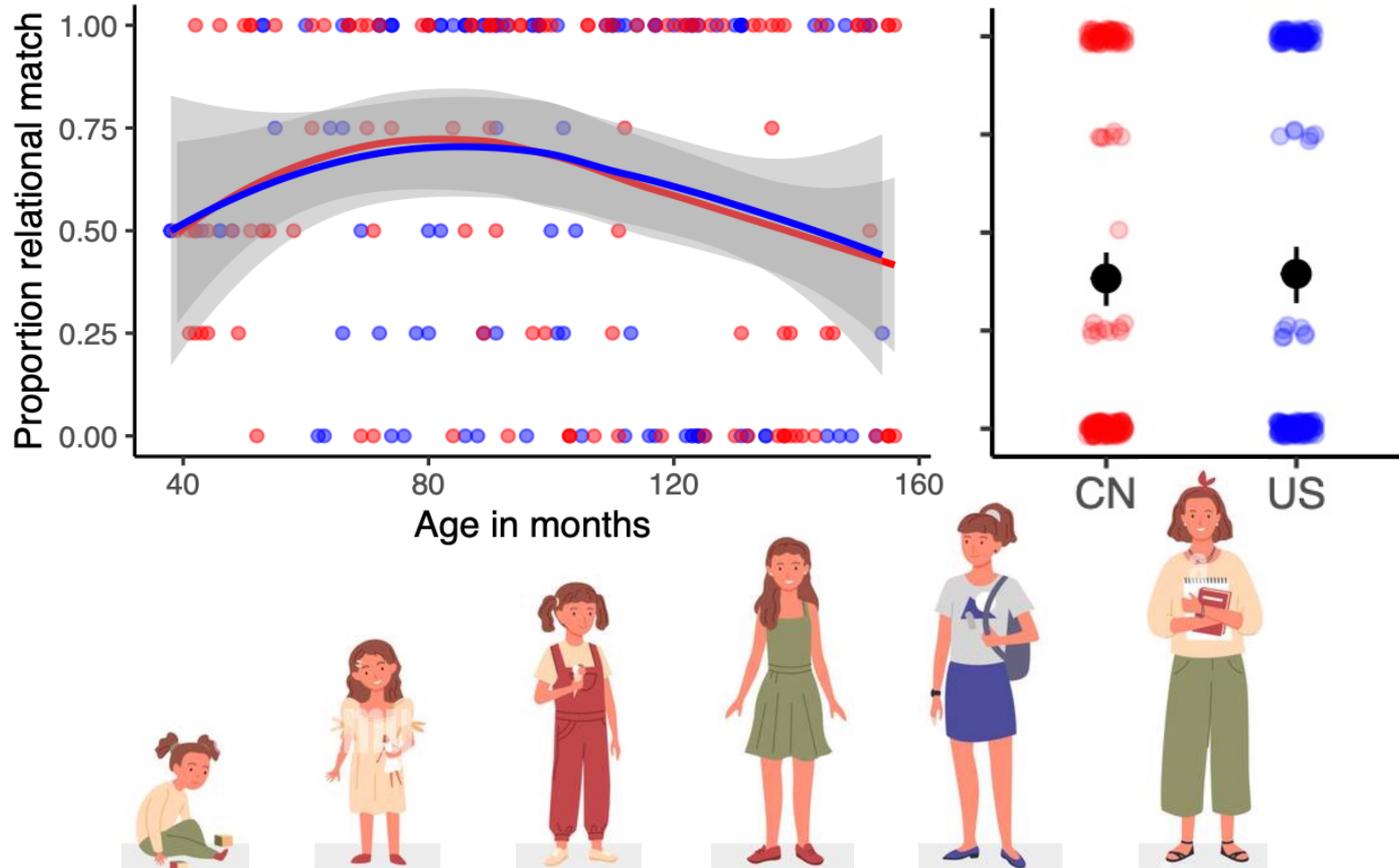
Pick the tray that has the things that will make my toy play music.
请选择装着能让我的玩具播音乐的东西的托盘。

Relational Preference (Ambiguous Causal RMTS)



Goddu & Walker (2018)

Relational Preference (Ambiguous Causal RMTS)



Visual Attention (Free Description)

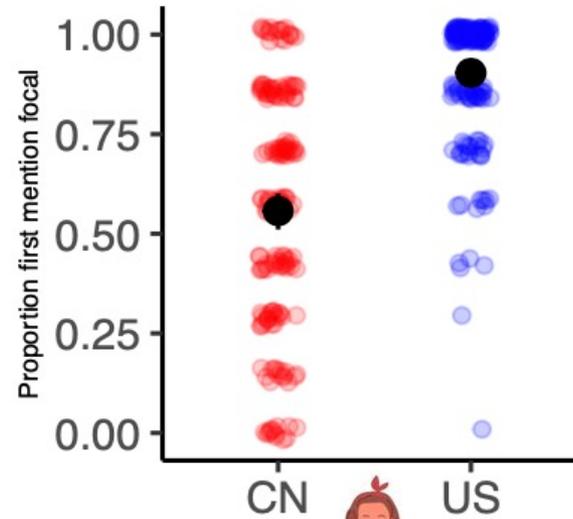


What did you see?
你看到了什么？

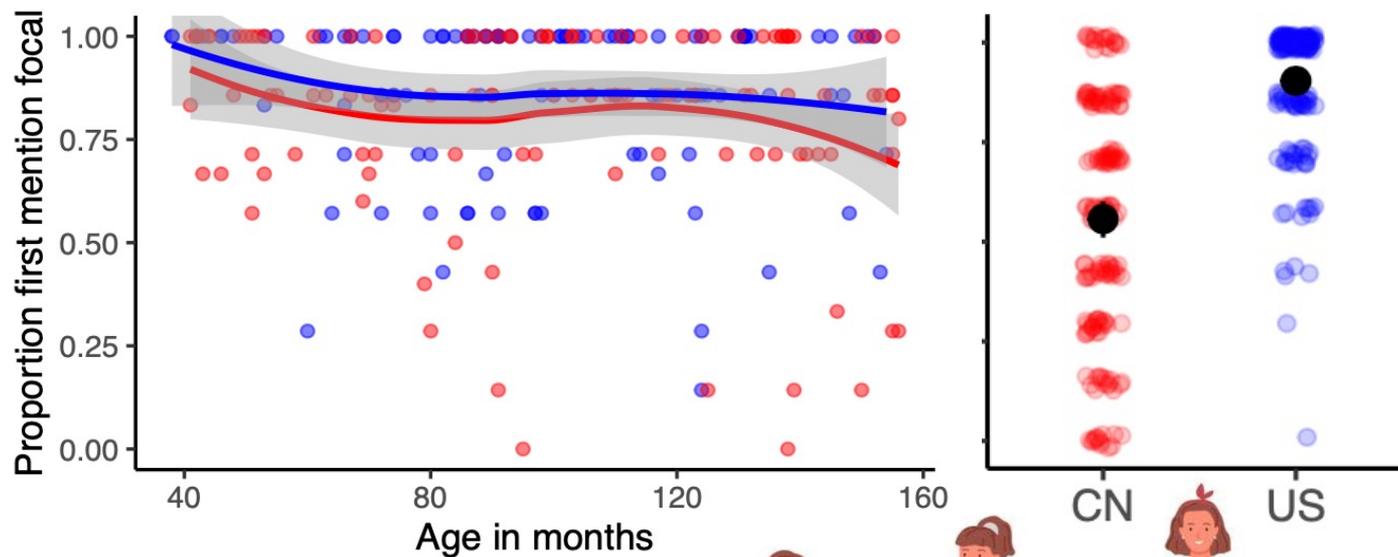
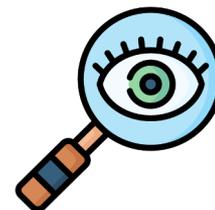


Imada, Carlson, & Itakura (2013)

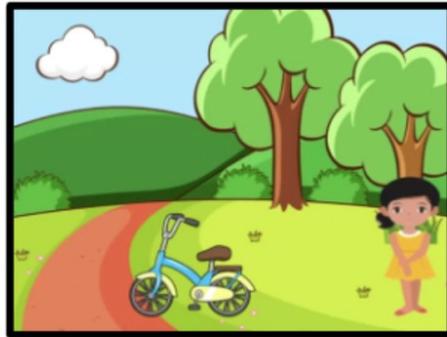
Visual Attention (Free Description)



Visual Attention (Free Description)



Social Reasoning (Causal Attribution)



Why didn't Lucy play on the bicycle? Is it because she is the kind of person who gets scared, or because the bicycle is dangerous to play on?

璐茜为什么不骑自行车？是因为她是那种会怕怕的人，还是因为这辆自行车骑起来很危险？

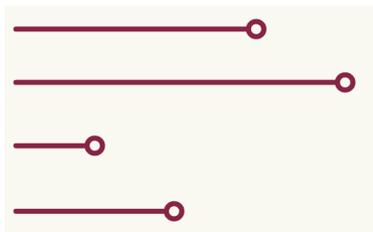


Seiver, Gopnik, & Goodman (2013)

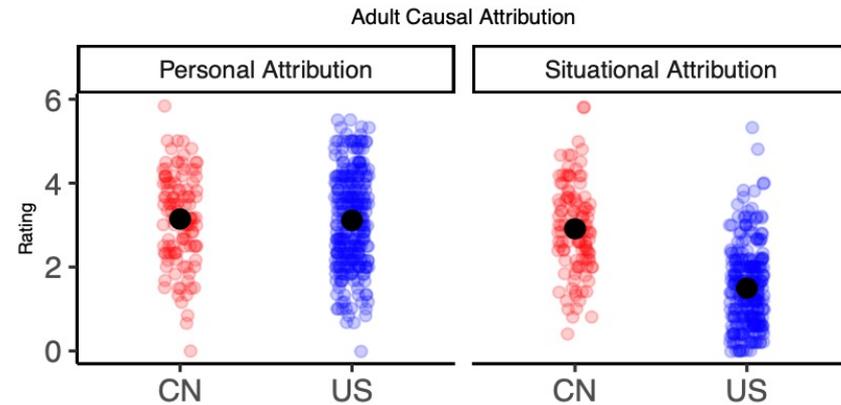
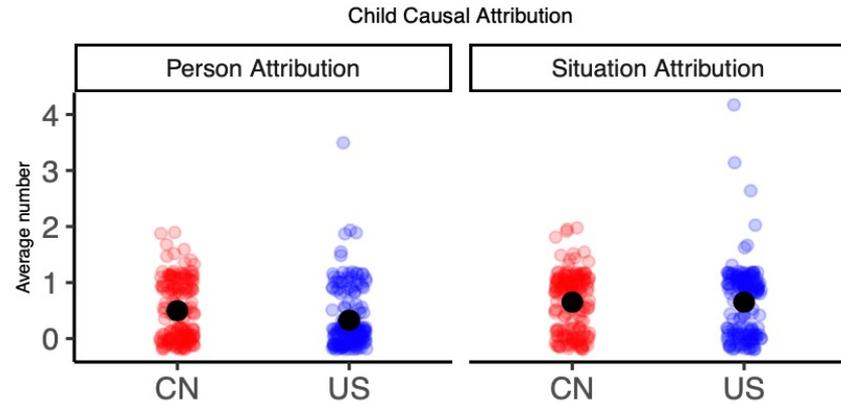
Social Reasoning (Causal Attribution)



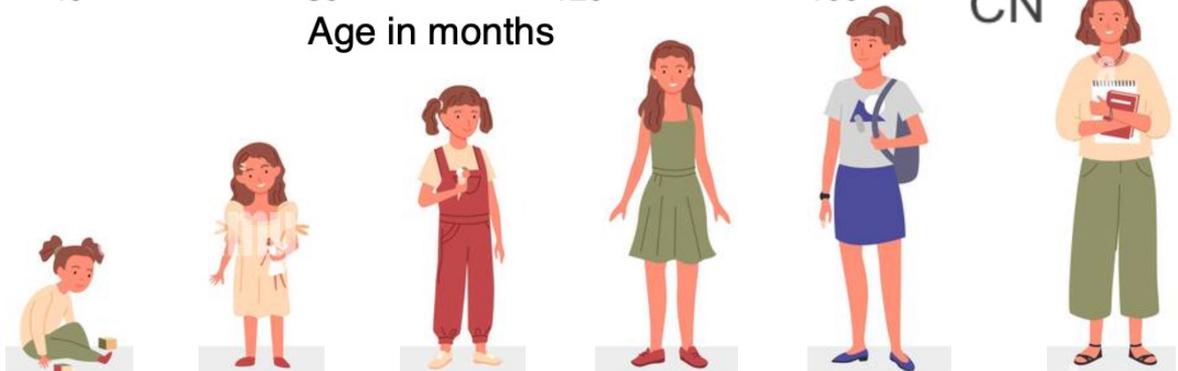
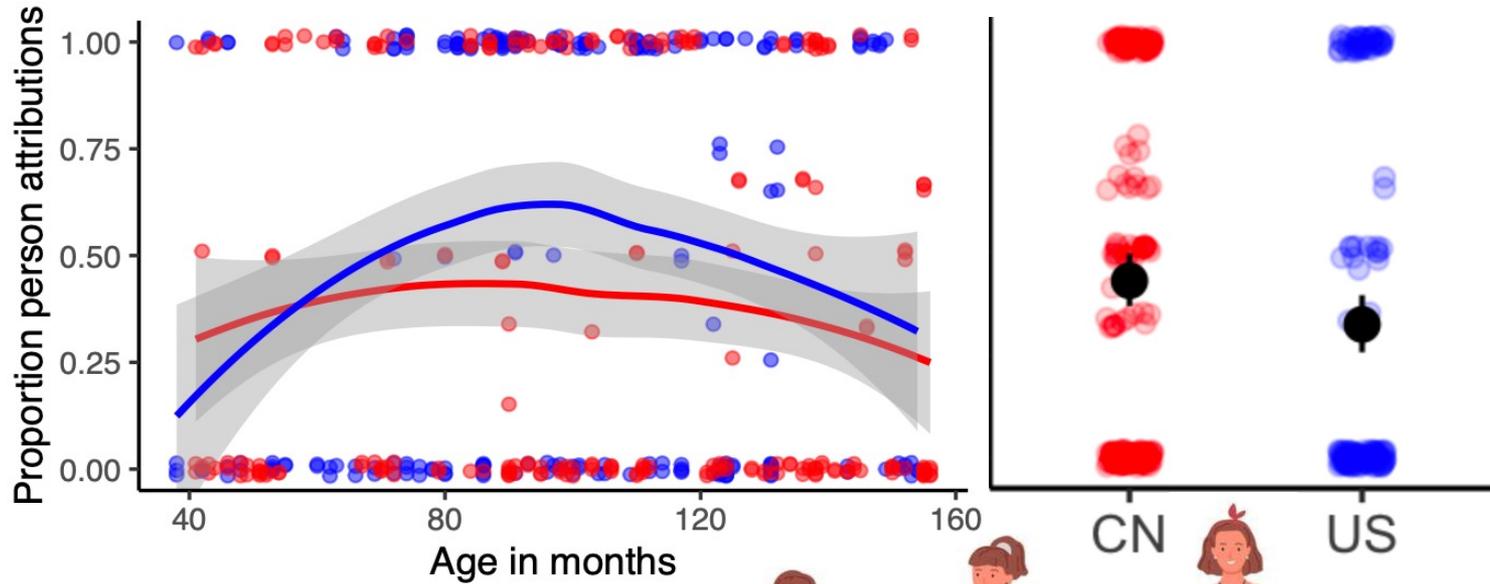
Seiver, Gopnik, & Goodman (2013)



Morris & Peng (1994)



Social Reasoning (Causal Attribution)



CN US

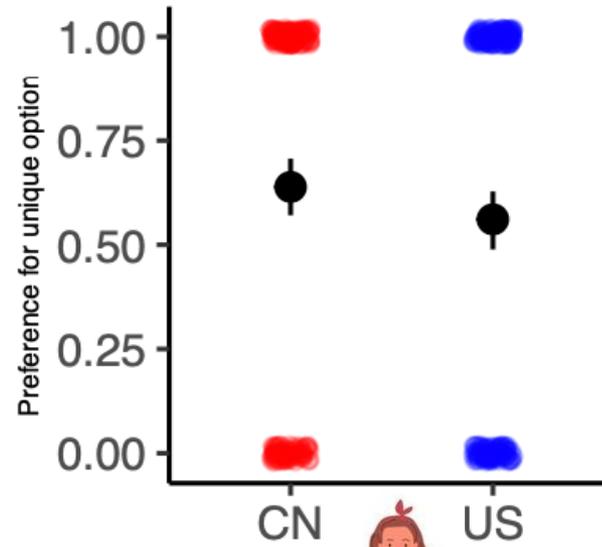
Social Values (Uniqueness Preference)



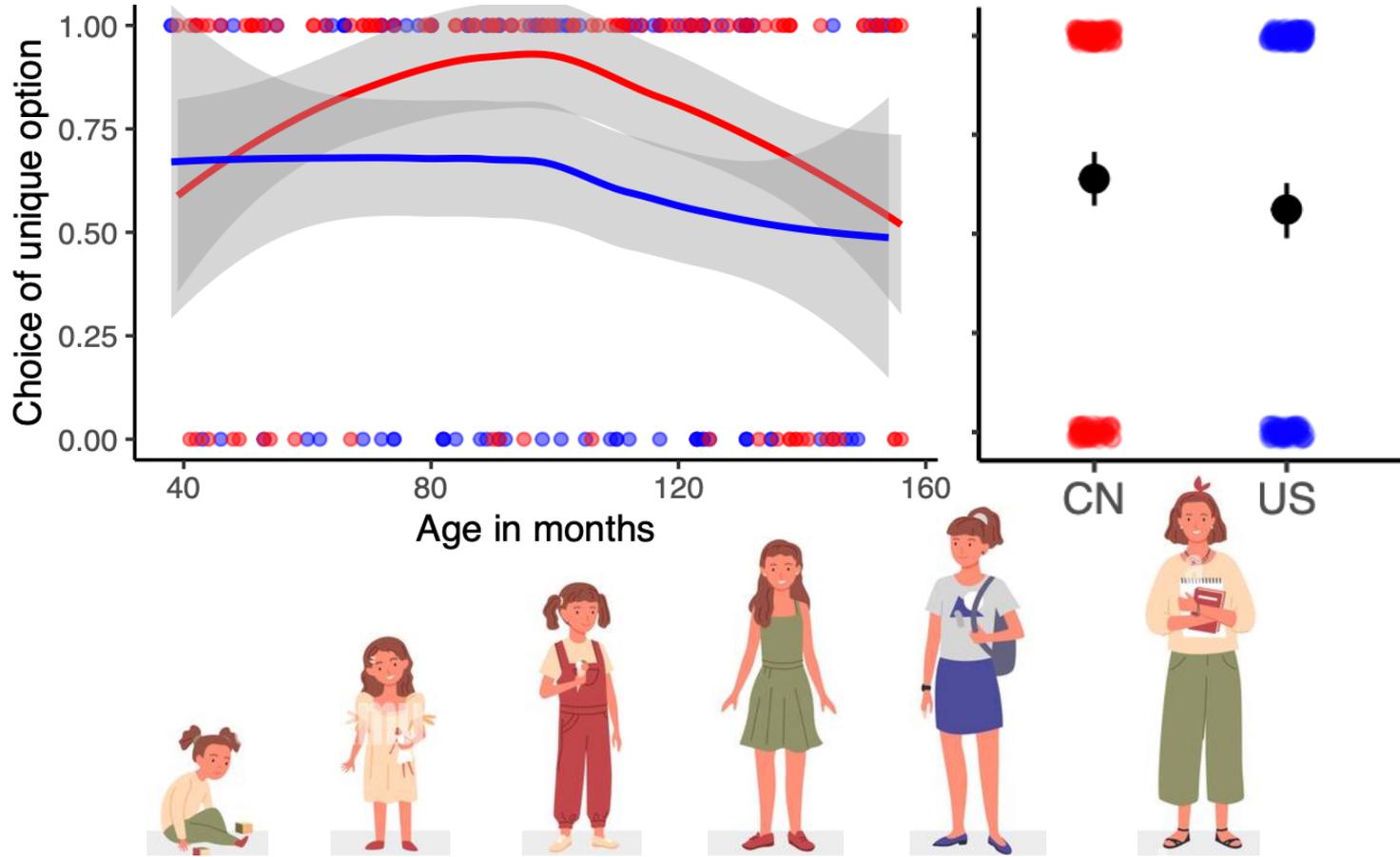
You can only pick one sticker.
Which one do you want to pick?
你只能选一个小贴纸。
你想选哪一个呢？

Kim & Markus (1999)

Social Values (Uniqueness Preference)



Social Values (Uniqueness Preference)



Conclusions



We observe changes in relational preference over development but this progression is comparable in the US and China



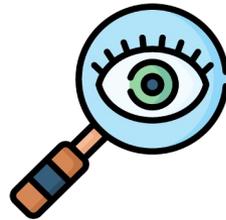
Differences in visual attention appear early and maintain over middle childhood, but are not as pronounced as in adulthood



Cross-cultural variation in the social tasks is most pronounced during middle childhood, in keeping with previous findings suggesting that children may be especially sensitive to social learning and norms at this time

Future Directions

Visual Attention



What is the developmental trajectory of culture-specific visual attention?



Relational Reasoning



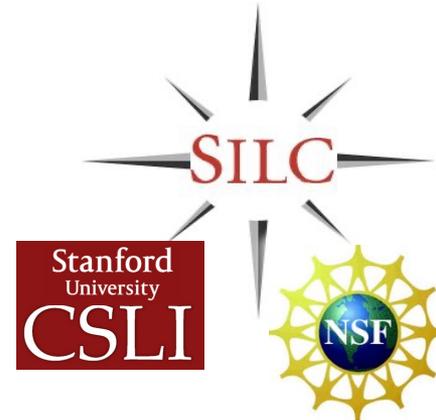
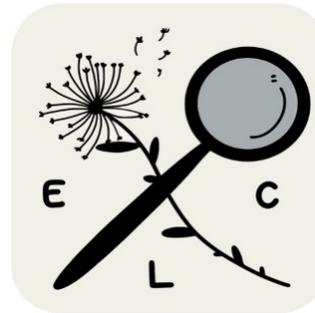
Does visual attention play a causal role in relational reasoning?



Thanks!!



James S. McDonnell Foundation



Early Learning & Cognition Lab
UC San Diego

Jing Zhang, Gail Heyman, Genyue Fu, Kang Lee



Anjie Cao



Alvin Tan



Di Liu



Yichun Liu



Minh Bui



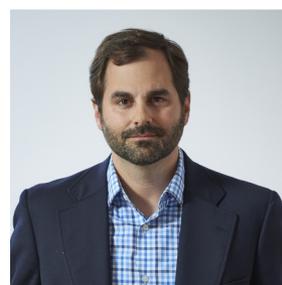
Jiayi Wang-Zhao



Ai Nghi Diep



Shan Gao



Michael Frank



Caren Walker

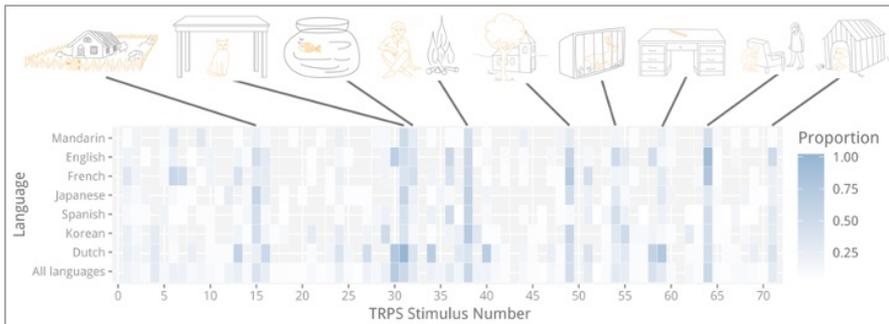
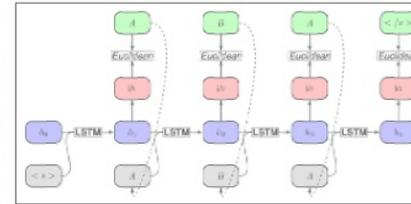
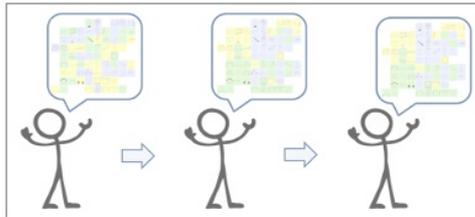
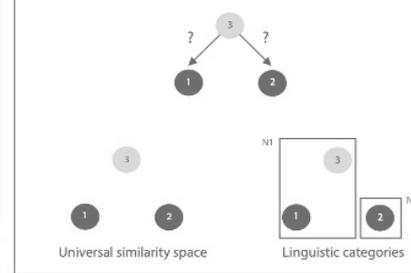
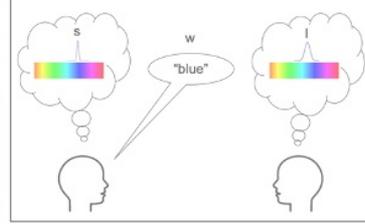
Thank you!



Questions / collaborations?
abcarstensen@asu.edu

Language as a window into abstract thought

Alex Carstensen | abcarstensen@asu.edu | abcarstensen.com



Consistency
is broadly
functional

Variation
is pervasive

